



GREY HOUSE PUBLISHING 2011

Directories, Handbooks & Reference Works for Public, High School & Academic Libraries and the Business and Health Communities

BUSINESS INFORMATION

WELCOME TO OUR 2011 CATALOG!

Grey House Publishing is proud to announce our expanded 2011 list, including important new reference works and completely updated 2011 editions, all of which contain more information than ever before.
New titles and selected new editions are highlighted below in bold for easy reference.

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New titles and selected new editions are highlighted in bold for easy reference

Cover Image: Lehigh University Library, Bethlehem PA

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GOLD

GREY HOUSE ONLINE DATABASES

Grey House is proud to announce GOLD: our online database platform. All of the information that libraries and business professionals have come to rely on from our directory products is now available in online databases, for even easier, even faster access to these important resources.

- Easy-To-Use Keyword & Quick Searches
- Organization Type & Subject Searches
- Combine Multiple Search Criteria with our Expert Search Page
- Search Multiple Databases Simultaneously
- Search by Area Code or Zip Code Ranges
- Search by Company Size & Geographic Area
- Search by Institution, Contact Name or Title
- Hotlinks to Websites & Email Addresses
- Sort Search Results by City, Company Name, Area Code & more
- Save Searches for Quick Lookups
- Create & Save Your Own Search Results Lists
- Download Search Results in TXT, CSV or DOC Formats
- Subscribers can purchase a single directory or multiple products to create a customized product suite.

QUICK SEARCH



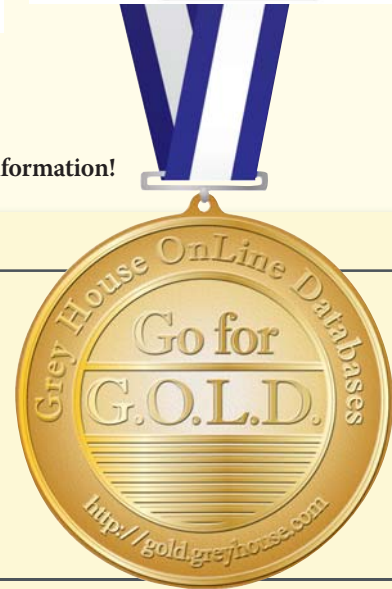
EXPERT SEARCH



SUBJECT SEARCH



Call (800) 562-2139 for a free trial of the new GOLD OnLine Database Platform or visit <http://gold.greyhouse.com> for more information!



REVIEWED:

"... the GOLD interface provides search flexibility that serves both varying levels of search expertise and diverse directory content. Appropriate for public and academic libraries." –*Booklist*


"GOLD brings together for the first time on an electronic platform many Grey House specialized print publications, the largest number of which are business publications... The primary audience for these directories (especially the business titles) is the professional... The health care titles should be of interest to health professionals and consumers... Other types of professionals, educators, undergraduate students, and general readers should find particular databases useful as well. For specialized and reference collections. Summing Up: Recommended. Professionals/practitioners, general audience, and undergraduates. –*CHOICE*

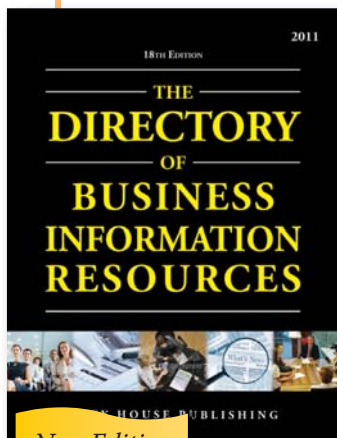
PRODUCTS THAT ARE AVAILABLE ON GOLD ARE INDICATED WITH A SYMBOL

For more information about the content of each directory, please visit its product page in this catalog.



MANY OF OUR ENCYCLOPEDIAS AND REFERENCE BOOKS ARE NOW AVAILABLE AS EBOOKS

Look for the  symbol throughout this catalog. Our current ebook vendors include **Gale's Virtual Reference Library (GVRL)**, **ebrary**, **NetLibrary**, and **MyiLibrary**.



New Edition

THE DIRECTORY OF BUSINESS INFORMATION RESOURCES, 2011

Pub. Date: February 2011
2,500 pages / 21,000 entries
Softcover / \$195
ISBN 978-1-59237-737-4



REVIEWED:

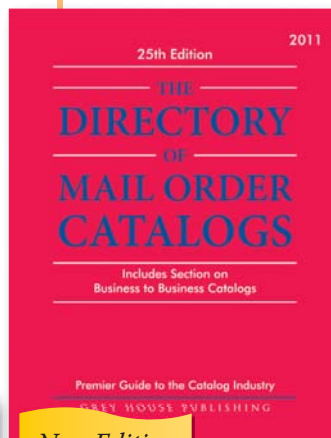
"With its low price and abundance of information about businesses and organizations, this will be a mandatory purchase for public, academic and business libraries." —ARBA

"Well organized and information is easy to find... this book is an excellent substitute for the more costly *Encyclopedia of Associations*." —*The Daily Record*

With hundreds of new listings and thousands of updates, this 2011 edition of *The Directory of Business Information Resources* is the most up-to-date source for contacts in over 98 business areas—from advertising and agriculture to utilities and wholesalers.

- Immediate access to 98 business industries and the 20,000+ organizations and resources that represent them
- Associations that are each industry's networking core, whether for political lobbying, employment opportunities, trade shows or policy, many with new social media data
- Newsletters and conventions that keep members current, nationally and worldwide, critical to industry success
- Magazines & Journals with comprehensive business-to-business coverage, including compensation surveys, latest products and trends and economics forecasts
- Databases, Directories & Industry Web Sites that are crucial marketing resources in today's global economy
- Entries include contact names, phone & fax numbers, web sites and e-mail addresses, descriptions, membership information, ordering details and more
- Two indexes: Entry Index and Publisher Index
- Available in print and GOLD online database formats

This kind of comprehensive and up-to-date information would cost thousands of dollars to replicate or countless hours of searching to find. A perfect tool for marketing, advertising, public relations, market research, prospecting, opening new markets and so much more. This resource is a gold mine of information and would be a welcome addition to any reference collection.



New Edition

THE DIRECTORY OF MAIL ORDER CATALOGS, 2011

Pub. Date: February 2011
1,200 pages / 12,000 entries
Softcover / \$395
Library Price \$250
ISBN 978-1-59237-584-4



REVIEWED:

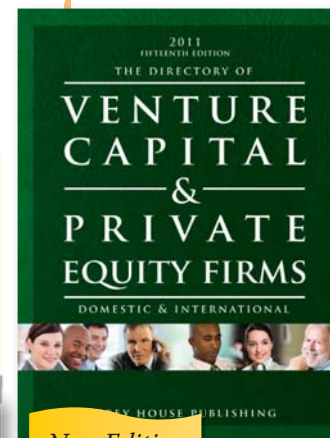
"This is a godsend for those looking for information." —*Reference Book Review*

"The organization, scope and continuous updating and revision of this work ensures its place as a standard reference." —ARBA

Published since 1981, *The Directory of Mail Order Catalogs* is the premier source of information on the mail order catalog industry. It is the source that business professionals and librarians have come to rely on for the thousands of catalog companies in the U.S.

- Provides business-building detail on 12,000 catalog companies in one easy-to-use volume
- Section I: Consumer Catalogs, covers over 9,000 consumer catalog companies in 44 different product chapters from animals to toys & games
- Section II: Business to Business Catalogs, details 4,000 business catalogs, everything from computers to laboratory supplies, construction and much more
- Listings contain detailed contact information including mailing address, phone & fax numbers, web sites, e-mail addresses, key contacts, product descriptions, employee size, years in business, sales volume, catalog size, number of catalogs mailed and more
- Three indexes: Catalog & Company Name Index, Geographic Index and Product Index
- Available in print and GOLD online database formats

The Directory of Mail Order Catalogs is the largest and most comprehensive resource covering this billion-dollar industry. It is the standard in its field. This important resource is a useful tool for entrepreneurs searching for catalogs to pick up their products, vendors looking to expand their customer base in the catalog industry, market researchers, small businesses investigating new supply vendors, along with the library patron who is exploring the available catalogs in their areas of interest.



New Edition

THE DIRECTORY OF VENTURE CAPITAL & PRIVATE EQUITY FIRMS, 2011

Pub. Date: March 2011
1,100 pages / 3,500 entries
Softcover / \$685
Library Price \$450
ISBN 978-1-59237-740-4



REVIEWED:

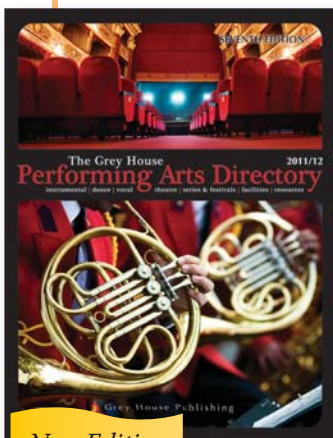
"The sheer number of listings, the descriptive information provided and the outstanding indexing make this directory a better value than its principal competitor, *Pratt's Guide to Venture Capital Sources*. Recommended for business collections in large public, academic and business libraries." —CHOICE

"A better value for most libraries than *Pratt's* and is strongly recommended for libraries needing a list of venture capital firms." —ARBA

Reviewed as "a better value than *Pratt's*" by CHOICE, and "a worthy competitor to Galante's" by *The Journal of Business & Finance Librarianship*, *The Directory of Venture Capital & Private Equity Firms* is the most comprehensive, up-to-date resource for VC firms on the marketplace today, with contact and investment information on 2,300 VC Firms, over 10,000 Managing Partners and over 11,500 VC Investments.

- Extensively updated with thousands of new data points
- Current contact data, including address, phone & fax numbers, email addresses and web sites for both primary and branch locations
- Added information on Mission Statement, Industry Group Preferences, Geographic Preferences, Average and Minimum Investments and Investment Criteria
- Details that are available nowhere else, including the Firm's Portfolio Companies and extensive information on each of the firm's Managing Partners, such as Education, Professional Background and Directorships held, along with the Partner's email address
- Five indexes: Geographic Executive Name, Portfolio Company, Industry Preference and College & University
- Available in print and GOLD online database formats

With its comprehensive, worldwide coverage and detailed, extensive information on each firm, this resource is an important addition to any finance collection.



New Edition

THE GREY HOUSE PERFORMING ARTS DIRECTORY, 2011/12

Pub. Date: December 2010
1,100 pages / 9,500 entries
Softcover / \$185
ISBN 978-1-59237-551-6



REVIEWED:

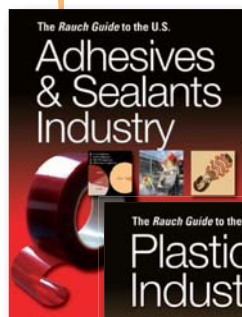
"This impressive directory is recommended as a solid resource to any public or academic library."
—ARBA

"This compilation gathers in a single source a large amount of information for job seekers and professionals in the performing arts. Summing Up: Recommended. Public and academic libraries."
—CHOICE

The Grey House Performing Arts Directory offers unequalled coverage of the Performing Arts – over 8,500 listings – of the major performance Organizations, Facilities and Information Resources. This level of comprehensiveness is not available in any other directory on the market place today.

- Organized by discipline, with detailed data on Dance Companies, Instrumental Music Programs, Opera Companies, Vocal Groups, Theater Companies, Performing Arts Series, Artist Management Groups and Performing Arts Facilities
- Listings include mailing address, phone & fax numbers, e-mails & web sites, mission statement, key management contacts, income sources, type & capacity of each facility, affiliations, performance season & type, annual attendance, founding year and much more
- A chapter on Information Resources that covers hundreds of Performing Arts Associations, Magazines, Newsletters, Trade Shows, Directories, Databases and Industry Web Sites
- Six indexes: Entry Name Index, Executive Name Index, Performance Facilities Index, Geographic Index, Information Resources Index, and Specialized Field Index
- Available in print and GOLD online database formats

The Grey House Performing Arts Directory pulls together thousands of performing arts organizations, facilities and Information resources into an easy-to-use source —this kind of comprehensiveness and extensive detail is not available in any other resource on the market place today.



RAUCH GUIDES

The Rauch Guides provide in-depth examinations of some of the most important industries in the U.S. Each guide brings together important economic, market and trend information to serve as a one-stop source for both the industry newcomer and seasoned professional.

- **Economics** - covers long-term growth and forecasts, productivity, foreign trade, and government regulations.
- **Technology & Raw Materials** - provides market, technical, and raw material information, including market size and leading suppliers, prices, end uses, and trends.
- **Products & Markets** - provides

information for each major industry product, including market size and historical trends, leading suppliers, five-year forecasts, industry structure, and major end uses.

- **Industry Activities, Organizations & Sources of Information** - lists, trade shows, sources of statistical information, trade associations, and periodicals.
 - **Company Directory** - profiles major industry companies, with complete contact information, key contacts, web address, estimated total and domestic sales, product descriptions, and recent mergers and acquisitions.
- A must-have tool for market researchers, industry executives searching for competitive information, companies marketing their products to the industry, and consultants, along with a valuable addition to the business reference collection of public and university libraries.

Paint Industry | 2010 Edition | July 2010
350 pages / Softcover \$595 | ISBN 978-1-59237-428-1

Adhesives & Sealants Industry
350 pages | Softcover \$595 | ISBN 978-1-59237-129-7

Ink Industry
263 pages / Comb-bound \$595 | ISBN 978-1-59237-126-6

Plastics Industry
650 pages | Softcover \$595 | ISBN 978-1-59237-128-0

Pulp & Paper Industry
370 pages | Softcover \$595 | ISBN 978-1-59237-131-0

Rubber Industry
330 pages | Softcover \$595 | ISBN 978-1-59237-130-3



New Edition

HUDSON'S WASHINGTON NEWS MEDIA CONTACTS DIRECTORY, 2011

Pub. Date: February 2011
400 pages / 4,000 entries
Softcover / \$289
ISBN 978-1-59237-582-0



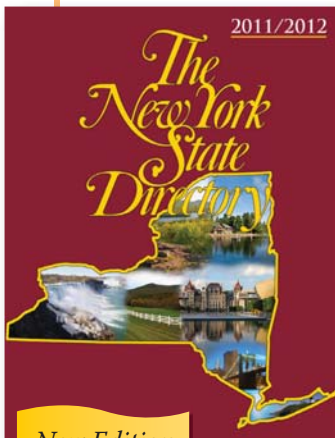
REVIEWED:

"The single most comprehensive source available for Washington DC area press contact information...it is suggested primarily for special libraries, but may have some value to academic libraries supporting journalism/mass communication programs." —ARBA

Published for over 40 years, *Hudson's Washington News Media Contacts Directory* is the most accurate, most up-to-date source for media contacts in our nation's capital. With the largest concentration of news media in the world, having access to Washington's news media will get your message heard by these key media outlets.

- Immediate access to over 3,000 News Services, National Newspapers with DC Bureaus, DC Newspapers, Foreign News, Syndicates & Columnists, Radio & TV Stations, Magazines & Periodicals, and Special Services
 - Easy-to-read entries include key contact names, phone & fax numbers, web sites, e-mail, social media sites, blogs and more
 - Four indexes: Entry Index, Personnel Index, Magazine Subject Index and Assignment Locator Index
 - Available in print and GOLD online database formats
- This directory is an indispensable key to news media sources in Washington, DC. It is the ideal resource for public relations and marketing professionals, journalists, association officials, political consultants, lobbyists, and anyone interested in getting their story heard in the Washington arena. This informative directory will be a much-needed addition to the reference collections of public and academic libraries and schools of communications and journalism.

New



NEW YORK STATE DIRECTORY, 2011/12

Pub. Date: May 2011
1,008 pages / 15,000 entries
Softcover / \$145
ISBN 978-1-59237-744-2

Directory with Profiles of New York State*
Two Volumes / 1,820 pages
Softcover / \$225
ISBN 978-1-59237-745-9



Online Database

REVIEWED:

"This comprehensive directory covers not only New York State government offices and key personnel but pertinent U.S. government agencies and non-governmental entities. This directory is all encompassing... recommended..."

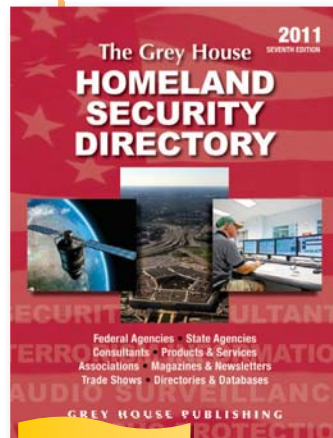
—CHOICE

The *New York State Directory* is a comprehensive guide to accessing public officials and private sector organizations and individuals who influence public policy in the state of New York. Published annually since 1983, this comprehensive and easy-to-use directory gives users at-a-glance access to:

- Executive Branch – over 2,400 contacts with up-to-date staffing of all departments
- Judicial Branch – all state courts with over 800 judges and court administrators
- 25 Policy Areas, covering Agriculture, Banking, Education, Environment, Health, Housing, Social Services, Transportation & more, with contact information for key officials at the state and federal level, plus over 2,000 private sector experts
- Non-Profit advocacy organizations & trade associations
- Delegates to the US Congressional Standing Committees & Subcommittees from New York State
- Over 2,700 contacts in county & municipal government
- More than 1,000 lobbyists & political action committees
- Nearly 500 chambers of commerce
- Over 2,500 university & college presidents and public school administrators
- Available in print and GOLD online database formats

The *New York State Directory* is the source that the state has relied on for years for up-to-date, in-depth contact information. A must for government agencies, lobbyists, political action committees, public libraries and universities.

*Note: Profiles of New York on page 23.



The Grey House 2011 SEVENTH EDITION HOMELAND SECURITY DIRECTORY

THE GREY HOUSE HOMELAND SECURITY DIRECTORY, 2011

Pub. Date: February 2011
1,000 pages / 4,500 entries
Softcover / \$195
ISBN 978-1-59237-581-3



Online Database

REVIEWED:

"The Federal Department of Homeland Security goes beyond the function of a compendium of contact information, though it does that extremely well. This

section delivers a perspective of this complex organization that few could duplicate. Every level of this organization is described with a clarity and brevity that is refreshing... a must have for anyone who is a preparedness service/product provider, or engaged in emergency response, business continuity and disaster recovery planning."

—Emergency Management & Protection/First Services

"Here is an easy-to-use guide to the newly formed Department of Homeland Security... [the directory] compiles this information in one place and is discerning in content. A useful purchase for public and academic libraries."

—Booklist

The *Grey House Homeland Security Directory* is the most comprehensive and resource for national, state and local officials responsible for homeland security along with manufacturers of homeland security products and services. Organizations in charge of Homeland Security have undergone significant changes within the last year. This edition reflects even the most recent of these changes to agencies and personnel.

- Detailed profiles of over 1,500 Federal & State Organizations & Agencies and over 3,000 officials and key executives involved with homeland security
- Listings include mailing address, phone & fax numbers, email addresses & web sites, a complete description of the agency and a complete list of officials and key executives
- Consulting, Products & Services Buyers Guide, to easily locate suppliers of everything from access controls to training materials, from perimeter security to bioterrorism countermeasures and everything in between—complete with contact information and product descriptions
- Information Resources provides immediate access to contact information for hundreds of Associations, Newsletters, Magazines, Trade Shows, Databases and Directories
- Homeland Security Organizational Charts
- Two indexes: Entry Name Index and Product Locator Index
- Available in print and GOLD online database formats

This comprehensive, information-packed resource will be a welcome tool for any company or agency that is in need of Homeland Security information and will be a necessary acquisition for the reference collection of all public libraries, university libraries and security reference collections.

ALSO AVAILABLE:

Transportation Security Directory & Handbook
900 pages / 1,500 entries
Softcover / ISBN 978-1-59237-075-7 \$195
Biometric Information Directory
373 pages / 606 entries
Softcover / ISBN 978-1-59237-121-1 \$225

Grey House Safety & Security Directory
1,500 pages
Softcover / ISBN 978-1-59237-375-8 \$165
Global Terror & Political Risk Assessment
2010 Edition / 1,000 pages
Softcover / ISBN 978-1-59237-680-3 / \$450



DIRECTORY OF HEALTH CARE GROUP PURCHASING ORGANIZATIONS, 2010

Pub. Date: February 2010
659 pages / 660 entries
Softcover / \$325
ISBN 978-1-59237-541-7



Online Database

REVIEWED:

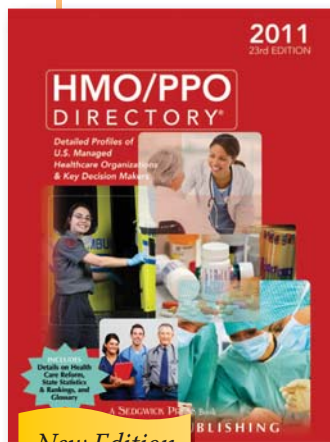
"The information is clearly arranged and easy to access... Recommended for those needing this very specialized information."

-ARBA

This comprehensive directory provides up-to-date and comprehensive coverage of 800 Group Purchasing Organizations and the 16,000+ member institutions that they represent. By providing in-depth information on this growing market and its members, *Directory of Health Care Group Purchasing Organizations* fills a major need for the most accurate and comprehensive information available on the marketplace today.

- Completely updated with the latest information
- Detailed listings provide mailing address, phone & fax numbers, email addresses & web sites, key contacts, purchasing agents, group descriptions, membership categorization, standard vendor proposal requirements, membership fees & terms, expanded services, total member beds & outpatient visits and more
- A complete list of the GPOs member institutions, with contact information
- Five indexes: Alphabetical Index, Expanded Services Index, Organization Type Index, Geographic Index and Member Institution Index
- Available in print and GOLD online database formats

With its comprehensive and detailed information on each purchasing organization, *Directory of Health Care Group Purchasing Organizations* is the go-to source for anyone looking to target this market and is a useful resource for public and university libraries.



HMO/PPO DIRECTORY, 2011

Pub. Date: November 2010
500 pages / 1,300 entries
Softcover / \$325
ISBN 978-1-59237-587-5



Online Database

REVIEWED:

"...The most thorough reference tool for information pertaining to managed health care organizations and personnel throughout the United States... a must for

both public and academic libraries seeking a one-stop-shopping directory for valuable data about the health care industry."

-ARBA

HMO/PPO Directory is a comprehensive source that provides detailed information about Health Maintenance Organizations and Preferred Provider Organizations nationwide. This new edition contains more information about the rapidly changing managed health care industry than ever before.

- Comprehensive coverage of 1,300 HMOs, PPOs and affiliated companies, arranged alphabetically by state
- Detailed listings include key contact information, prescription drug benefits, enrollment, geographic areas served, affiliated physicians & hospitals, federal qualifications, status, year founded, managed care partners, employer references, fees & payment information, medical loss ratios, number of patient complaints and more
- Managed Care National Statistics
- New Editorial Articles
- Updated State Statistics & Rankings
- Medicare Advantage Facts & Statistics
- Seven indexes: HMO Index, PPO Index, Other Providers Index, Personnel Index and Enrollment Index
- Available in print and GOLD online database formats

HMO/PPO Directory offers valuable, hard-to-find data all in one place, saving hours of research time and effort. This is the best source to have at your fingertips when researching this fast-changing market. This directory will prove to be a useful tool to public libraries, university libraries and the reference collections of organizations in the managed care industry.

Directory of Health Care GPOs

Albuquerque Area Indian Health Service

Expanded Services Offered
Information Systems Consulting, Managed Care Consulting, Assistance in Cultivating Hospital/Physician Relationships, Material Management Benchmarking

Organization Officials
President/CEO.....Richard Greenberg, MD
Pharmacy Director.....Dave Young

Key Purchasing Agents
Purchasing Director.....Gary Zimmer

Member Institutions

Pennsylvania

Albert Einstein Medical Center.....Philadelphia
215-456-7890
Belmont Behavioral Health.....Philadelphia
4200 Monument Road
Philadelphia, PA 19131
215-877-2000
Einstein At Ekins Park.....Ekins Park
Einstein Center One.....Philadelphia
9880 Bustleton Avenue
Philadelphia, PA 19115
215-827-1600
Germanium Community Health Services.....Philadelphia
One Penn Boulevard
Philadelphia, PA 19144
215-591-9000
MooRahab.....Ekins Park
60 East Township Line Road
Ekins Park, PA 19027
215-663-6000
Wilkes-Barre.....Philadelphia

20 **Alexian Brothers Health System**
600 Alexian Way
Elk Grove Village, IL 60007-3395
Toll-Free: 800-556-0132
Phone: 847-680-7500
Fax: 847-981-5551
e-mail: lower@alexian.com
www.alexianhealthsystem.org

General Description
Providing extensive community outreach health services. The Brothers promote the healing of the whole person-body, mind and spirit.

Organization Information
Type: Integrated Delivery Network
Purchasing Alliance Institutions: 3
Proprietary Member Institutions: 1
Total Member Beds Represented: 400

Standard Vendor Proposal Requirements
Depends and varies

Organization Officials
President/CEO.....Brother Thomas Kruenke
Materials Management Director.....Gina Breenfelder
VP.....Richard West
Marketing Director.....Michael Meyer
Pharmacy Director.....Lisa Reidel
VP/COO.....James J. Sances
Associate Executive Director.....Joan Schaffer

Key Purchasing Agents
Purchasing Director.....Sheila Franzyk
Materials Management Director.....Gina Breenfelder
Materials Management.....Ron Fernandez

Membership Fees & Funding
None

Alternate Site Facility Program
Serves 5 Physician Groups; 1 Rehab Center

Member Institutions

Illinois

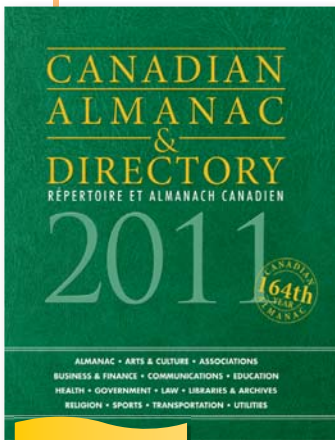
Alexian Brothers Behavioral Health Hospital.....Hoffman Estates
1650 Moon Lake Boulevard
Hoffman Estates, IL 60149
847-882-1600
Alexian Brothers Beauverre House Ctr. for Assisted Living.....Chicago
Chicago, IL 60614
773-327-9921
Alexian Brothers Medical Center.....Elk Grove Village
800 Bisterfield Road
Elk Grove Village, IL 60007
847-827-5500

19 **Albuquerque Area Indian Health Service**
5300 Homestead Road NE
Albuquerque, NM 87110
Phone: 505-248-4565
Fax: 505-248-4641
e-mail: ahjag@abjhs.gov
www.abjhs.gov
Year Founded: 1787

General Description
An agency within the Department of Health and Human Services, is responsible for providing federal health services to American Indian and Alaska Natives. The provision of health services to members of federally-recognized tribes grew out of the special government-to-government relationship between the federal government and Indian tribes.

Organization Information
Type: Provider Management Company
Type(s) of Member Institutions: FIC, SGI

California	HMO/PPO Directory 2011
Toll-Free: 800-533-4742 Phone: 650-375-5000 Fax: 650-375-5820 ahp@partnershipalliance.com www.partnershipalliance.com For Profit Organization: Yes Year Founded: 1994 Number of Affiliated Hospitals: 300 Number of Primary Care Physicians: 38,000 Number of Specialist/Physicians: 1,500 Total Enrollment: 138,000 State Enrollment: 170,000	Healthplan and Services Defined PLAN TYPE: Other Other Type: IPA Benefits: Official Disease Management, Wellness
162 Partnership Health Plan of California 360 Canyon Lane Suite 100 Fairfield, CA 94534-8000 Phone: 707-863-4144 Fax: 707-863-4137 www.partnershiphp.org New-Plan Organization: Yes Year Founded: 1994 Total Enrollment: 25,000	Healthplan and Services Defined PLAN TYPE: Medicare Other Type: Medicare (HMO) Benefits: Official Chronic Illness/Long-Term Care, Vision
Type of Coverage Commercial, Individual, Indemnity	Type of Coverage Individual, Medicare, Medicaid
Type of Payment Plan Offered DFFS, FFS	Geographic Areas Served California, Nevada
Network Qualifications Pre-Admission Certification: Yes Peer Review Type Utilization Review: Yes Second Surgical Opinion: Yes Case Management: Yes Publishes and Distributes Report Card: No	Key Personnel CEO.....Jack Hill Director, Health Services.....Peggy Hord Chief Financial Officer.....Gary Erickson Director, Claims.....Paula Froelichson Deputy Executive Director.....Elizabeth Gibbons Director, Human Resources.....Debrah Stuber Chief Medical Officer.....Ronald W. Chapman, MD Director, Member Services.....Todd Morgan Chief Information Officer.....Mary Griffin Director, Provider Relations.....Lawrence Cooper, PhD



New Edition

CANADIAN ALMANAC & DIRECTORY, 2011

Pub. Date: November 2010
1,952 pages / 45,000 entries
Hardcover / \$350
ISBN 978-1-59237-589-9

REVIEWED:

"Canadian Almanac & Directory is a mainstay of Canadian reference resources... This

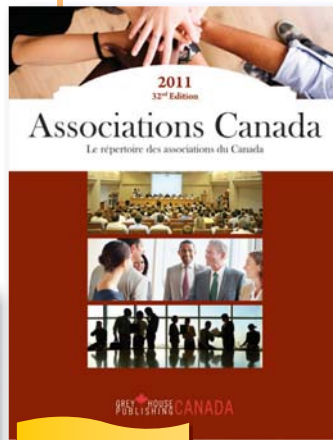
publication will be helpful to public and academic libraries' country studies and business collections."

—ARBA

Canadian Almanac & Directory is the most complete source of Canadian information available – cultural, professional and financial institutions, legislative, governmental, judicial and educational organizations. Canada's authoritative sourcebook for over 160 years, the *Canadian Almanac & Directory* gives you access to almost 100,000 names and addresses of contacts throughout the network of Canadian institutions.

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- Arts and Culture – Art galleries, archives, museums, zoos and performing arts
- Communications & Information Management – Newspaper, radio, TV, magazine and Internet organizations, book publishers and libraries
- Business & Finance – Stock exchanges, banks, credit unions, insurance companies, mutual fund managers and other financial institutions, accounting firms and major Canadian company listings with top officers
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- Education – School boards, private schools, native schools, colleges, universities and other post-secondary educational institutions and government information
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Canadian Almanac & Directory is the best single reference source for business executives, government and public affairs, lawyers, marketing, sales and advertising, researchers, editors and journalists, and is a must for public libraries and universities in need of Canadian contact information.



New Edition

ASSOCIATIONS CANADA, 2011

Pub. Date: February 2011
1,800 pages / 20,000 entries
Hardcover / \$365
ISBN 978-1-59237-764-0

REVIEWED:

"The guide is easy to use and well organized, and the fact that *Associations Canada* is (partially)

bilingual also garners kudos. This resource is recommended for public libraries (particularly those close to the Canadian border) and academic libraries with programs in Canadian studies." —ARBA

Associations Canada covers Canadian organizations and international groups including industry, commercial and professional associations, registered charities, and special interest and common interest organizations.

- Completely updated with hundreds of new associations and thousands of updates to existing listings
- Comprehensive coverage of nearly 20,000 regional, national and international organizations
- Detailed listings include budget, founding date, scope of activity, licensing body, sources of funding, executive information, full address and complete contact information, and new social media sites.
- Eight indexes: Subject Index, Acronym Index, Geographic Index, Budget Index, Executive Name Index, Conferences & Conventions Index, Mailing List Index, and Registered Charitable Organizations Index
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New Edition

FINANCIAL SERVICES CANADA, 2011/12

Pub. Date: May 2011
1,060 pages / 18,000 entries
Hardcover / \$350
ISBN 978-1-59237-766-4

REVIEWED:

"A useful resource in business schools teaching Canadian business, and public

libraries where there is interest. Canadian public libraries and universities will want this on their reference shelves."

—Booklist

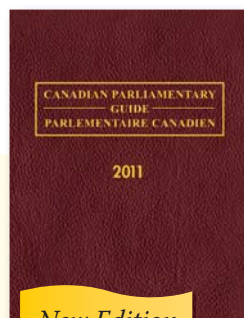
Financial Services Canada is the only master file of current contacts and information that serves the needs of the entire financial services industry in Canada. With over 18,000 organizations and hard-to-find business information, *Financial Services Canada* is the most up-to-date source for names and contact information of industry professionals, senior executives, portfolio managers, financial advisors, agency bureaucrats and elected representatives.

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- Detailed listings include name, title, organization, telephone and fax numbers, email addresses and web sites
- Six indexes: Entry Name Index, Geographic Index, Executive Name Index, Corporate Website & Email Index, Government Quick Reference Index and Subject Index
- Available in print and online database formats

Financial Services Canada is a valuable resource for financial executives, bankers, financial planners, sales and marketing professionals, lawyers and chartered accountants, government officials, investment dealers, journalists, librarians and reference specialists.

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CANADIAN PARLIAMENTARY GUIDE, 2011

Pub. Date: March 2011 **\$229**
1,128 pages **ISBN 978-1-59237-765-7**
Hardcover

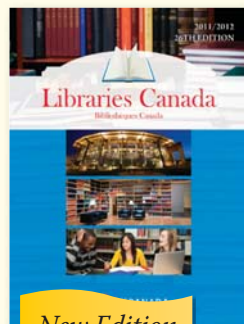
"A useful volume... Recommended." -CHOICE

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LIBRARIES CANADA, 2011/12

Pub. Date: July 2011 **\$325**
850 pages / 7,000 entries **ISBN 978-1-59237-767-1**
Hardcover

"Provides a wide range of data." -Booklist

New Edition

Libraries Canada brings together 7,000 listings of Canadian libraries, their branches, resource centers, business information centers, professional associations, regional library systems, archives, library schools and library technical programs.

- Details important features of each library and service, including address, key contact names and e-mail addresses, collection information, services available to users, acquisitions budgets, computers and automated systems
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Libraries Canada is a vital reference tool for publishers, advocacy groups, students, research institutions, computer hardware suppliers, and other diverse groups that provide products and services to this unique market.



GOVERNMENTS CANADA

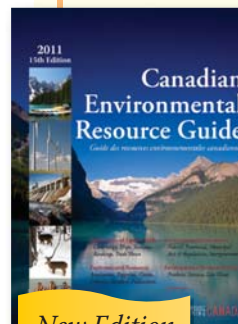
Pub. Date: Tri-annual
editions in December 2011,
April 2012 and August 2012 **Softcover**
600 pages
Annual Subscription: \$449

New

Governments Canada is the most complete and comprehensive tool for locating people and programs in Canada. Published three times per year, *Governments Canada* provides the most up-to-date data on federal, provincial and territorial government departments, offices and agencies across Canada.

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CANADIAN ENVIRONMENTAL RESOURCE GUIDE, 2011

Pub. Date: June 2011 **\$350**
1,300 pages / 10,000 entries **ISBN 978-1-59237-768-8**
Softcover

New Edition

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Canadian Environmental Resource Guide is Canada's most complete reference of environmental associations and organizations, government regulators and purchasing groups, product and service companies and special libraries.

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