

Pet Accessories & Gifts

1 America's Finest Pet Doors

Patio Pacific
874 Via Esteban
Suite D
San Luis Obispo, CA 93401-7168
800-826-2871
FAX: 805-781-9734
e-mail: sales@petdoors.com
http://www.petdoors.com

Pet doors

President: Alan Lethers

2 Anytime Tack

16301 New Hampshire Avenue
Silver Spring, MD 20905-3912
800-635-5994
FAX: 301-421-9049
e-mail: tack@his.com
http://www.anytimetack.com

Fine art, clothing, tack, horse clothing, books for horse people, gifts, toys, grooming supplies

Credit Cards: AMEX MasterCard Visa

3 Bass Equipment Company

Bass Equipment Company
PO Box 352
Monett, MO 65708
417-235-7557
800-798-0150
FAX: 417-235-4312
e-mail: sales@bassequipment.com
http://www.bassequipment.com

Rabbit and kennel supplies

President: Gary Bass
Employee Size: 20
Sales Information: \$1MM to \$3MM

4 Brisky Pet Products

Brisky Pet Products
PO Box 186
Franklinville, NY 14737
716-557-2464
800-462-2464
FAX: 716-676-3908
http://www.brisky.com

Exotic pet products

President: Jeffrey Brisky

5 Cherrybrook Dog & Cat Supplies

Cherrybrook Dog and Cat Supplies
2257 Route 57
PO Box 15
Broadway, NJ 08808
908-689-7979
800-524-0820
FAX: 908-689-7988
e-mail: custserv@cherrybrook.com
http://www.cherrybrook.com

Dog and cat supplies for kennels, shows, pet grooming, vet hospitals and boarding kennels

President: Wayne Ferguson
Credit Cards: AMEX MasterCard Visa
Catalog Circulation: Mailed 2 time(s) per year

Average Order Size: \$86
Printing Information: 111 pages in 6 colors on Matte Stock
Press: Web Press
Binding: Perfect Bound
Employee Size: 20-50
Sales Information: \$5MM to \$10MM

6 Doctors Foster & Smith

Doctors Foster & Smith
2253 Air Park Rd
PO Box 100
Rhineland, WI 54501
800-381-7179
e-mail: customerservice@drsfostersmith.com
http://www.drsfostersmith.com

Wide range of products and supplies for pets.

President: Marty Smith
Credit Cards: AMEX MasterCard
In Business: 25+ years

Dog.com

Pets United LLC
626 Can-Do Expressway
Suite 1
Hazle Township, PA 18202
800-367-3647
e-mail: customerservice@dog.com
http://www.dog.com

Complete line of dog and cat pet supplies and gifts

President: Alex Tabibi
International Marketing Manager: Nancy McGoff
Credit Cards: AMEX MasterCard
Employee Size: 50-100

8 Dogs Afield

Dogs Afield
420 E Main Street
PO Box 743
Charleston, AR 72933
800-863-3647
FAX: 501-255-0843
e-mail: info@dogsfield.com
http://www.dogsfield.com

Training supplies, gifts and accessories

President: Shayne Mehringer
Printing Information: 80 pages
In Business: 10 years

9 Farriers' Greeting Cards

Farriers' Greeting Cards
13849 N 200 E
Alexandria, IN 46001
765-724-7004
800-741-5054
FAX: 888-724-4632
e-mail: gin@hoofprints.com
http://www.hoofprints.com

Gifts for horse & dog lovers; business supplies and forms for the equine professional

President: Gina Keesling

10 Featherer Pet Catalog

Featherer Pet
1202 E Fifth Street
Benicia, CA 94510
707-745-5016
FAX: 707-747-2927
http://www.feathererpet.com

Pet supplies

President: Delores Featherer
Marketing Manager: Robert Featherer
Printing Information: 7 pages
Employee Size: 1-10
Sales Information: Under \$500M

11 Finny Pet Products Catalog

Finny Pet Products Inc
147 Circle Freeway Dr
Cincinnati, OH 45246-1203
513-874-5383
800-543-4921
FAX: 513-874-7269
e-mail: info@finnyproducts.com
http://www.Flexiusa.Com

Foods, products, supplies for pets

President: Ulrich Wuebker
Credit Cards: MasterCard
Catalog Circulation: Mailed 10 time(s) per year
Printing Information: 10 pages in 4 colors
Binding: Saddle Stitched
Sales Information: \$10MM to \$20MM

12 General Livestock

American Livestock and Pet Supply
316 Atlas Ave
Madison, WI 53714
800-356-0700
FAX: 800-309-8947
e-mail: als@americanlivestock.com
http://www.americanlivestock.com

Beef, dairy, swine, sheep, goat and poultry supplies

Credit Cards: MasterCard

13 Home & Outdoor Living

LL Bean
15 Casco Street
Freeport, ME 04033-0001
800-441-5713
FAX: 207-552-3080
http://www.llbean.com

Indoor furniture and accessories, bedding and bath, outdoor furniture and accessories, pet supplies, holiday gifts and decorations

Chairman: Leon Gorman
President: Christopher McCormick
CFO: Mark Fasold
Marketing Manager: Steve Fuller
Credit Cards: AMEX MasterCard Visa
Printing Information: 265 pages on Glossy Stock
In Business: 95 years

14 Hoover's Hatchery

PO Box 200
Rudd, IA 50471
641-395-2730
800-247-7014
FAX: 641-395-2208
e-mail: hoovers@omnitel.com
http://www.hoovershatchery.com

Poultry equipment and medications

President: Mary Halstead
Credit Cards: MasterCard
Printing Information: in 4 colors

15 Horse Supply

American Livestock and Pet Supply
613 Atlas Avenue
Madison, WI 53714
800-356-0700
FAX: 800-309-8947
e-mail: als@americanlivestock.com
http://www.americanlivestock.com

Horse and pet related products

Credit Cards: MasterCard

16 Horse.com

Pets United LLC
PO Box 369
Louisiana, MO 63353
800-637-6721
FAX: 888-262-3655
e-mail: customercare@countrysupply.com
http://www.horse.com

Horse equipment

Credit Cards: MasterCard
Catalog Cost: Free
Employee Size: 50-100

17 Horst Company

937 a St
Greeley, CO 80631-2019
970-353-7724
800-221-4724
FAX: 970-353-7774
e-mail: horst@horstcompany.com
http://www.Horstcompany.Com

Custom manufacturer of animal enclosures: kennels, cages and accessories. The most customized systems available

President: Tracy Cantrell
Marketing Manager: Kristine Cantrell
Production Manager: Ray Connolly
Credit Cards: MasterCard Visa
Catalog Circulation: Mailed 9 time(s) per year to 3M
Printing Information: 20 pages in 2 colors
Mailing List Information: Names for rent
In Business: 16 years with 12 employees
Sales Information: \$10MM to \$20MM

18 Howell Book House

10475 Crosspoint Boulevard
Indianapolis, IN 46256-3386
877-762-2974
800-597-3299
http://www.howellbookhouse.com

Equestrian library

President: William J Pesce
In Business: 197 years

- 19 In the Company of Dogs**
 Potpourri Group Inc
 PO Box 6529
 Chelmsford, MA 01824-0929
 800-544-4595
 FAX: 800-866-3235
 e-mail: help@inthecompanyofdogs.com
 http://www.inthecompanyofdogs.com
Gifts for canines and their best friends including personalized collars, tags, and feeding bowls, doghouses, custom leashes, cages, crates, and covers, chew toys and treats, pet beds and furniture.
 Chairman: Jack Rosenfeld
 President: John Fleischman
 CFO: Steven Steiner
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Printing Information: 51 pages in 4 colors on Glossy Stock
 Binding: Saddle Stitched
- 20 J-B Pet Supplies**
 J-B Pet Supplies
 5 Raritan Rd
 Oakland, NJ 07436-2709
 201-405-1111
 800-526-0388
 FAX: 201-405-1706
 e-mail: customerservice@jbpets.com
 http://www.jbpets.com
Pet supplies for cats and dogs
 President: Bill Scolnik
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
- 21 Jones Trailer Catalog**
 Jones Trailer Company
 PO Box 247
 Woodson, TX 76491
 940-345-6808
 800-336-0360
 FAX: 940-345-6505
 e-mail: djones@brazosnet.com
 http://www.jonestrailers.com
Dog trailers, chasis mounts, top mount carriers
 Chairman: Henry Jones
 President: Danny Jones
 Credit Cards: AMEX MasterCard Visa
 Catalog Cost: Free
 In Business: 25 years
- 22 Keipper Cooping Catalog**
 Keipper Cooping Company
 PO Box 249
 Big Bend, WI 53103-0249
 262-662-2290
 FAX: 262-662-0370
 e-mail: keippercooping@gmail.com
 http://keippercooping.com
Animal coops for small animals
 President: Dale Reimer
 Catalog Circulation: Mailed 4 time(s) per year to 10M
 Printing Information: 3 pages in 2 colors
 In Business: 70 years with 4 employees
 Sales Information: \$500M to \$1MM
- 23 Livestock Supply Catalog**
 American Livestock Supply Inc
 613 Atlas Avenue
 Madison, WI 53714-3104
 800-356-0700
 FAX: 800-309-8947
 e-mail: alsattle@americanlivestock.com
 http://www.americanlivestock.com
Beef, dairy, swine, sheep, goat and poultry supplies
 President: John Kuehl
 Credit Cards: MasterCard
 Catalog Circulation: Mailed 4 time(s) per year
 Printing Information: 8 pages in 4 colors
 Binding: Saddle Stitched
- 24 Nature's Way Catalog**
 Nature's Way
 PO Box 188
 Ross, OH 45061
 513-738-7222
 800-318-2611
 FAX: 513-738-4667
 e-mail: info@thenaturesway.com
 http://www.thenaturesway.com
High quality bird food
 President: John Connaughton
 Marketing Manager: Tim Vocke
 Credit Cards: MasterCard Visa
 Catalog Cost: Free
- 25 Northway's Machinery**
 Northway's Machinery Inc
 500 E Livingston
 Des Moines, IA 50315
 515-243-1824
 866-638-2597
 FAX: 515-243-1941
 e-mail: sales@northwaysmachinery.com
 http://http://www.northwaysmachinery.com
Sheet metal equipment, new and used
 President: Ivan Northway
 Credit Cards: AMEX MasterCard Visa
 In Business: 23 years with 6 employees
- 26 Panel Caps**
 Panel Caps
 7123 Track Rd
 Nampa, ID 83686-9491
 208-463-8144
 877-668-0699
 e-mail: info@panelcaps.net
 http://www.panelcaps.com
Panel caps for animals gates, pens, arenas
 Chairman: Susan Painter
 President: Rex Painter
 Credit Cards: MasterCard Visa
 Sales Information: Under \$500M
- 27 Pet Castle**
 Rotonics
 2807 Stephen F Austin Drive
 Brownwood, TX 76801
 325-646-1566
 FAX: 325-643-4644
 e-mail: brownwood@rotonics.com
 http://www.rotocast.com
Pet shelters
 CFO: Randy Morris
 In Business: 40 years
- 28 Pet Doors USA**
 Pet Doors USA
 4523 30th Street W
 Bradenton, FL 34207-1072
 941-758-1951
 800-749-9609
 FAX: 941-758-0274
 e-mail: support@dogdoors.com
 http://www.dogdoors.com
Doors for dogs and cats
 President: Joseph Ambrose
 Credit Cards: MasterCard
 Mailing List Information: Names for rent
 In Business: 25 years with 1-10 employees
- 29 Pet Market.Com**
 Kvs Corp.
 PO Box 523
 Laurel, DE 19956-0523
 302-875-7111
 888-738-6758
 FAX: 302-875-1310
 e-mail: info@petmarket.com
 http://http://www.petmarket.com
Discounted dog and cat supplies
 President: Meryl Kretschmann
 Marketing Manager: Nancy Lynn
 Mailing List Information: Names for rent
 In Business: 35 years with 1-10 employees
 Sales Information: \$3MM to \$5MM
- 30 Pet Professional**
 1989 Transit Way
 Brockport, NY 14420
 716-637-7508
 800-287-9073
 FAX: 716-637-8244
 http://www.petsmart.com
- Pet products and supplies**
 Chairman: Samuel Parker
 Credit Cards: AMEX MasterCard Visa
 Catalog Cost: Free
 Printing Information: 80 pages in 4 colors
 Employee Size: 500-1000
- 31 Pet Solutions**
 Pet Solutions
 802 N Orchard Lane
 Beavercreek, OH 45434
 800-737-3868
 FAX: 800-257-8774
 e-mail: petinfo@petsolutions.com
 http://www.petsolutions.com
Aquarium supplies, live fish and reptiles, dog, cat and bird supplies
 Credit Cards: AMEX MasterCard
 In Business: 59 years
- 32 Pet Supplies 4 Less Catalog**
 Pet Supplies 4 Less
 713 4 Street
 PO Box 214
 Fairbury, NE 68352
 877-813-7387
 FAX: 866-787-1185
 e-mail: salespetsupplies4less.com
 http://www.petsupplies4less.com
Pharmacy supplies for cattle, horses, sheep and swine, dog food, cat food, pet clothing and pet supplies
- 33 Pet Supplies Delivered**
 CSR Company Inc
 11143 Mockingbird Drive
 Omaha, NE 68137-2332
 800-367-4444
 FAX: 800-242-9447
 e-mail: customerservice@omahavaccine.com
 http://www.omahavaccine.com
Best care catalog: arthritis supplements, flea and tick products, grooming, toys, treats, supplements, vaccines, dental care, bedding, prescription items; First Place Catalog: halters, bits, leads, equine
 CFO: Scott Friedman
 Marketing Manager: Chris Mazza
 Credit Cards: MasterCard Visa
 Catalog Circulation: Mailed 1 time(s) per year to 7
 Printing Information: 128 pages in 4 colors on Glossy Stock
 Press: Web Press
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 List Company: Total Media Concepts
 222 Cedar Lane, Suite 201
 Teaneck, NJ 07666
 201-692-0018
 In Business: 4 years with 100 employees
 Sales Information: \$10MM to \$20MM
- 34 PetEdge**
 PetEdge
 PO Box 1000
 Beverly, MA 01915-0700
 978-887-2368
 800-698-9062
 FAX: 978-998-8600
 e-mail: support@PetEdge.com
 http://www.petedge.com
Pet care products and equipment for petcare professionals
 President: Andrew S Katz
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 47 years
- 35 Petsmart Direct**
 19601 N 27th Ave
 Phoenix, AZ 85027-4010
 623-580-6100
 800-872-3773
 FAX: 623-580-6554
 http://www.Petsmart.Com
Breeding and showing pet supplies

President: Robert F Moran
 CFO: Jeff Hoffman
 Marketing Manager: Mark Williams
 Production Manager: Robby Rampey
 Buyers: Mike Kelly
 Credit Cards: AMEX MasterCard Visa
 Catalog Circulation: Mailed 12 time(s) per year to 35
 Printing Information: 79 pages in 4 colors on Glossy Stock
 Press: Rotogravure
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 Employee Size: 500-1000
 Sales Information: \$50MM to \$100MM

36 Rock N Pooches
 Rock N Pooches
 238 Austin Street
 New Bedford, MA 02740 508-993-0341
 FAX: 508-993-0341
 e-mail: rocknpooches@hotmail.com
 http://www.shop.rocknpooches.com
Coats, blouses, hoodies, shirts, pants and dresses for your dog
 Credit Cards: MasterCard
 Catalog Cost: \$1.00

37 SkyMall
 SkyMall Inc
 1520 E Pima Street
 Phoenix, AZ 85034 800-759-6255
 FAX: 602-254-6075
 http://www.skymall.com
Pet travel and pet care items, pet treats and comfy and stylish beds for both dogs and cats
 President: Christine Aguilera
 Marketing Manager: Theresa McMullan, VP
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 14 years with 33 employees

38 That Fish Place/That Pet Place
 Fish Net, Inc.
 237 Centerville Rd
 Lancaster, PA 17603 717-299-5691
 888-842-8738
 FAX: 717-295-7210
 http://www.thatpetplace.com
Aquarium supplies, pet supplies and pond supplies
 Credit Cards: AMEX MasterCard

39 Tomahawk Live Trap Catalog
 Tomahawk Live Trap Company
 PO Box 323
 Tomahawk, WI 54487-0323 715-453-3550
 800-272-8727
 FAX: 715-453-4326
 e-mail: trapem@livetrapp.com
 http://www.livetrapp.com
Animal traps, cages and carrying cages
 President: Mary S Smith
 Credit Cards: MasterCard
 Catalog Cost: Free
 Catalog Circulation: Mailed 1 time(s) per year to 46000
 Printing Information: 48 pages
 Mailing List Information: Names for rent
 In Business: 83 years with 20-50 employees

40 UPCO Wholesale Pet Supplies
 UPCO Wholesale Pet Supplies
 3705 Pear Street
 PO Box 969
 St Joseph, MO 64502-0969 816-233-8800
 800-254-8726
 FAX: 816-233-9696
 e-mail: sales@upco.com
 http://www.upco.com
Pet supplies

Chairman: Frank J Evans
 President: Walter J Evans
 Printing Information:
 Binding: Perfect Bound
 In Business: 57 years with 28 employees
 Sales Information: \$1MM to \$3MM

41 Unique Accessories
 Unique Accessories, Inc.
 1625 Larimer Street
 Suite 1206
 Denver, CO 80202 800-831-8929
 FAX: 877-875-0000
 e-mail: uniaccs@msn.com
 http://www.tinydogstore.com
Unique accessories for small dogs

President: Tamara Norris
 Catalog Cost: Free

42 Your Breed
 Your Breed
 221 Robert Rogers Rd
 Dunbarton, NH 03046 888-800-1027
 http://www.yourbreed.com
Unique gifts for dog lovers

President: Nancy D Holloway
 Credit Cards: AMEX MasterCard

Animal Health Care

43 All About Dog Grooming
 4720 Salisbury Rd.
 Jacksonville, FL 32256 904-710-8318
 888-800-1027
 e-mail: contact-us@learntogroom.com
 http://www.learntogroom.com
Health care and grooming supplies

Chairman: Carol Doggett
 President: Richard Doggett
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 28 years

44 American Academy of Pet Grooming Catalog
 American Academy of Pet Grooming
 202 E 25th St
 New York, NY 10010-3102 212-686-3890
 e-mail: aaopg123@yahoo.com
 http://www.aaopg.com
Pet grooming

President: Ilys Posner
 Sales Information: Under \$500M

45 Angelical Cat Furniture
 Angelical Cat Furniture Company
 9311 NW 26 Place
 Sunrise, FL 33322 954-747-3629
 FAX: 954-742-0114
 e-mail: generalinfo@angelicalcat.com
 http://www.angelicalcat.com
Wide selection of top quality cat furniture

President: Patricia Soskel
 Credit Cards: MasterCard

46 Animal Medic
 Animal Medic
 PO Box 575
 Manchester, PA 17345 717-266-5611
 800-767-5611
 FAX: 717-266-2594
 e-mail: amedicor@animalmedic.com
 http://www.animalmedic.com
Animal health, pet, farm and home supplies

President: Larry Gladfelder
 Catalog Circulation: Mailed 2 time(s) per year
 Printing Information: 64 pages
 In Business: 32 years with 48 employees
 Sales Information: \$10MM to \$20MM

47 Best Care Pet Catalog
 CSR Company Inc
 11143 Mockingbird Drive
 Omaha, NE 68137-2332 800-367-4444
 FAX: 800-242-9447
 e-mail: customerservice@omahavaccine.com
 http://www.omahavaccine.com

Kennel and pet supplies for all animals.

CFO: Scott Friedman
 Marketing Manager: Chris Mazza
 Credit Cards: MasterCard Visa
 Printing Information: 128 pages in 4 colors on Glossy Stock
 Press: Web Press
 Mailing List Information: Names for rent
 In Business: 41 years with 80 employees

48 Cat Claws
 Cat Claws
 PO Box 1001
 Morrilton, AR 72110-3243 501-354-5015
 800-783-0977
 FAX: 501-354-4843
 e-mail: meow@catclaws.com
 http://www.catclaws.com

Unique cat products including scratching pads, toys, treats and accessories

Credit Cards: AMEX MasterCard
 Average Order Size: \$38
 In Business: 23 years with 20-50 employees

49 Cuprem Premium Products Catalog
 Cuprem Inc
 PO Box 147
 Kenesaw, NE 68956 402-752-3322
 800-228-4253
 FAX: 402-752-3397
 e-mail: info@cuprem.com
 http://www.cuprem.com

Supplies for farm animals

President: Arwin V Mulford
 (Markets to these regions: Worldwide)
 Average Order Size: \$80
 Mailing List Information: Names for rent
 In Business: 52 years with 11 employees
 Sales Information: \$1MM to \$3MM

50 EasyCare Catalog
 EasyCare
 2300 E Vistoso Commerce Loop
 Oro Valley, AZ 85755-8700 520-297-1900
 800-447-8836
 FAX: 520-297-9600
 http://www.Easycareinc.Com

Horse hoof care products, stowaway saddle packs, sheepskin saddle covers, shirts and hats

President: Garrett Ford
 Sales Information: \$3MM to \$5MM

51 Heartland Veterinary Supply & Pharmacy
 Heartland Veterinary Supply & Pharmacy
 401 W 33rd Street
 Hastings, NE 68901 800-934-9398
 FAX: 888-424-0484
 e-mail: info@heartlandvetsupply.com
 http://www.heartlandvetsupply.com

Horse, dog and cat products, supplements

President: David Behl

52 Hoover's Hatchery
 PO Box 200
 Rudd, IA 50471 641-395-2730
 800-247-7014
 FAX: 641-395-2208
 e-mail: hoovers@omnitelcom.com
 http://www.hoovershatchery.com

Poultry equipment and medications

President: Mary Halstead
 Credit Cards: MasterCard
 Printing Information: in 4 colors

- 53 J and J Dog Supplies**
J and J Dog Supplies
PO Box 1517
Galesburg, IL 61402
309-344-2950
800-642-2050
FAX: 309-344-3522
e-mail: comments@jjdog.com
http://www.jjdog.com
Treats, toys, collars, leashes, health supplements, and various other accessories for dogs
Chairman: Mark R Godsil
President: John Oakley
Catalog Cost: Free
In Business: 44 years
- 54 KV Vet Supply**
KV Vet Supply
3190 N Road
David City, NE 68632
402-367-6047
800-423-8211
FAX: 800-269-0093
http://www.kvvet.com
Vet, pet, and equine supplies and equipment at wholesale prices, livestock supplements, supplies and equipment at wholesale prices
President: Dr Raymond Metzner
Marketing Manager: Tracy Lloyd
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Mailing List Information: Names for rent
In Business: 30 years with 120 employees
Sales Information: \$500M to \$1MM
- 55 Kennel Vet**
KVS Corporation
PO Box 523
Laurel, DE 19956
302-875-7111
888-738-6758
FAX: 302-269-3986
http://www.petmarket.com
Dog and cat supplies, including health needs, vitamins, grooming supplies and kennel supplies
President: Meryl Kretschmann
Marketing Manager: Nancy Lynn
Credit Cards: AMEX MasterCard
Catalog Cost: \$1.00
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: 80 pages
Mailing List Information: Names for rent
In Business: 39 years with 1-10 employees
Sales Information: \$3MM to \$5MM
- 56 Kraftwerk K9 Catalog**
Kraftwerk K9
11303 183rd Ave SW
Rochester, WA 98579-9607
360-273-6125
877-572-3895
FAX: 360-273-4198
e-mail: info@kraftwerk9.com
http://www.K9kamp.Com
For dogs: protection pants, leads, collars, sleeves, covers, puppy and play toys
President: Wayne Curry
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
In Business: 19 years
Sales Information: \$500M to \$1MM
- 57 Lambert Vet Supply**
Lambert Vet Supply
714 5 Street
Fairbury, NE 68352
800-344-6337
FAX: 866-787-1177
e-mail: cservice@lambertvetsupply.com
http://www.lambertvetsupply.com
Pet pharmacy, pet medications, pet medical supplies and supplies for dogs, cats, small animals, cattle horse swine and sheep
Marketing Manager: Julie Katz
In Business: 15 years with 92 employees
Sales Information: \$50MM to \$100MM
- 58 Nanric Catalog**
Nanric
131 S Main St
Lawrenceburg, KY 40342-1157
502-839-6742
877-462-6742
FAX: 502-839-6766
e-mail: redden@nanric.com
http://www.Nanric.Com
Equine podiatry products & knowledge
President: Nancy Redden
Sales Information: Under \$500M
- 59 Nature's Way Catalog**
Nature's Way
PO Box 188
Ross, OH 45061
513-738-7222
800-318-2611
FAX: 513-738-4667
e-mail: info@thenaturesway.com
http://www.thenaturesway.com
High quality bird food
President: John Connaughton
Marketing Manager: Tim Vocke
Credit Cards: MasterCard Visa
Catalog Cost: Free
- 60 Natures Balance Care**
Natures Balance Care
26011 S Morgan Road
Estacada, OR 97023
866-821-0374
FAX: 503-630-3751
e-mail: info@naturesbalancecare.com
http://www.naturesbalancecare.com
Horse products: fly and insect, skin and hoof condition kits; barn products: barn spray and stall wash
President: Missy Axton-Wryn
Credit Cards: MasterCard
In Business: 15 years with 12 employees
- 61 PBS Animal Health**
PBS Animal Health
2780 Richville Drive SE
Massillon, OH 44646
800-321-0235
FAX: 330-830-2762
e-mail: info@pbsanimalhealth.com
http://www.pbsanimalhealth.com
Distributor of animal health products & livestock pharmaceuticals.
Credit Cards: AMEX MasterCard
- 62 Pet Edge**
Pet Edge
PO Box 1000
Beverly, MA 01915-0700
978-998-8100
800-698-9062
FAX: 978-998-8600
e-mail: support@petedge.com
http://www.petedge.com
Pet care products and equipment for petcare professionals
President: Andrew S Katz
Credit Cards: MasterCard
Markets Internationally: Yes
Printing Information: on Glossy Stock
Employee Size: 100-250
- 63 PetEdge**
PetEdge
PO Box 1000
Beverly, MA 01915-0700
978-887-2368
800-698-9062
FAX: 978-998-8600
e-mail: support@PetEdge.com
http://www.petedge.com
Pet care products and equipment for petcare professionals
President: Andrew S Katz
Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 47 years
- 64 Pussicat Interwood Corporation**
PO Box 4981
Spartanburg, SC 29305-4981
800-817-1936
FAX: 864-472-0657
e-mail: info@4yourcat.com
http://www.4yourcat.com
Climbing furniture systems
President: Wolfgang Stoeckl
Credit Cards: AMEX MasterCard Visa
- 65 SmartPak Equine**
SmartPak Equine
40 Grissom Road
Suite 500
Plymouth, MA 02360
774-773-1100
800-461-8898
FAX: 774-773-1444
e-mail: customer@smartpak.com
http://www.smartpakequine.com
Daily custom-packed equine nutritional supplements. Dog supplements and accessories.
Credit Cards: AMEX MasterCard
Employee Size: 125
Sales Information: \$5MM to \$10MM
- 66 Solid Gold Products**
Solid Gold Health Products for Pets Inc
900 Vernon Way
#101
El Cajon, CA 92020
619-258-1914
800-364-4863
FAX: 619-258-3907
e-mail: dane@solidgoldhealth.com
http://www.solidgoldhealth.com
Natural, holistic nutrition for dogs and cats. Dry and canned foods, nutritional supplements, treats and topical products.
President: Sissy H McGill
In Business: 35 years with 25 employees
Sales Information: \$5MM to \$10MM
- 67 Vet-Vax Catalog**
Vet-Vax
1203 E Highway 24-40
Tonganoxie, KS 66086
913-845-3760
800-369-8297
FAX: 913-845-9472
e-mail: orders@vetvax.com
http://www.vetvax.com
Vaccines, medications, supplements and grooming equipment for pets and livestock. A complete line of pet toys and training equipment including field and lap dog enthusiast's supplies.
President: Bill Maritel
International Marketing Manager: Bud Moomau
Moomau
(Markets to these regions: Europe, Japan, India)
Buyers: Scott Johnson
Credit Cards: AMEX MasterCard Visa
Catalog Circulation: Mailed 2 time(s) per year to 50M
Average Order Size: \$68
Markets Internationally: Yes
Printing Information: 191 pages in 1 color on Newsprint
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
List Manager: Bud Moomau
In Business: 27 years with 14 employees

Birds

- 68 ABA Sales**
American Birding Association
4945 N 30th St # 200
Suite 200
Colorado Springs, CO 80919-3151
719-578-0607
800-850-2473
FAX: 719-578-1480
e-mail: member@aba.org
http://www.Aba.Org
Birding books and supplies

- President:* Carol Wallace
CFO: Debbie Linster
Credit Cards: MasterCard Visa
Catalog Circulation: Mailed 2 time(s) per year
- 69 Bird-X Inc Catalog**
Bird-X Inc
300 N Elizabeth 2N
Chicago, IL 60607
800-860-0473
FAX: 312-226-2480
e-mail: mcastellani@bird-x.com
<http://www.bird-x.com>
- Bird repellents**
- 70 Brinsea Products**
Brinsea Products
704 N Dixie Avenue
Titusville, FL 32796
321-267-7009
888-667-7009
FAX: 321-267-6090
e-mail: sales@brinsea.com
<http://www.brinsea.com>
- Egg incubators, hatchers, brooders and other bird breeding supplies**
- President:* Frank Pearce
Printing Information: in 4 colors
In Business: 12 years with 5 employees
Sales Information: \$500M to \$1MM
- 71 Droll Yankees Catalog**
Droll Yankees
109 Connecticut Mills Avenue
Danielson, CT 06239
800-352-9164
FAX: 860-779-8938
e-mail: drollbird@drollyankees.com
<http://www.drollyankees.com>
- Quality bird feeders and accessories with a lifetime warranty on squirrel damage**
- President:* Betsy Puckett
CFO: Beyst Puckett
Marketing Manager: Jennifer Masiello
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year to 15000
Average Order Size: \$50
Printing Information: 36 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 40 years with 30 employees
- 72 Duncraft-Living with Nature Catalog**
Duncraft-Living with Nature
102 Fisherville Road
Concord, NH 03303
888-879-5095
FAX: 603-226-3735
e-mail: info@duncraft.com
<http://www.duncraft.com>
- Bird feeders, specialty seeds, houses, baths and accessories to attract wild birds**
- President:* Sharon Dunn
Credit Cards: AMEX MasterCard Visa Discover Optima
Catalog Cost: \$0
Catalog Circulation: Mailed 12 time(s) per year to 30000
Average Order Size: \$63
Printing Information: 64 pages in 4 colors on Matte Stock
Press: Web Press
Mailing List Information: Names for rent
List Company: The Millard Group
Peterborough, NH
Employee Size: 50-100
Sales Information: \$5MM to \$10MM
- 73 Global Pigeon Supplies Catalog**
Global Pigeon Supplies
2301 Rowland Ave
Savannah, GA 31404-4447
912-356-1320
800-562-2295
FAX: 912-356-1691
e-mail: gpswo@aol.com
<http://www.globalpigeon.com>
- Supplies for racing pigeon hobby including lofts and medication**
- President:* Bert Oostlander
Credit Cards: AMEX MasterCard Visa Discover
Catalog Circulation: Mailed 1 time(s) per year to 20M
Average Order Size: \$100
Printing Information: 88 pages in 2 colors on Newsprint
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 14 years with 7 employees
Sales Information: \$5MM to \$10MM
- 74 Great Companions**
Great Companions
PO Box 166
Orange City, IA 51041
800-829-2138
FAX: 800-734-4750
e-mail: custserv@greatcompanions.com
<http://www.greatcompanions.com>
- Bird, cat and dog supplies**
- Credit Cards:* AMEX MasterCard
- 75 Lafeber Company Catalog**
Lafeber Company
24981 N 1400 East Rd
Cornell, IL 61319-9770
815-358-2301
800-842-6445
FAX: 815-358-2352
e-mail: info@lafeber.com
<http://www.Lafeber.Com>
- Premium-quality pet bird food and treats**
- President:* Ted Lafeber
Marketing Manager: Jenny Lyons
(Markets to these regions: Europe, Asia, Australia)
Credit Cards: MasterCard Visa Discover
Printing Information: 12 pages in 4 colors on Glossy Stock
Press: Web Press
Sales Information: \$20MM to \$50MM
- 76 Nixalite Bird & Wildlife Control**
Nixalite of America
1025 16th Avenue
East Moline, IL 61244
309-755-8771
888-624-1189
FAX: 309-755-0077
e-mail: birdcontrol@nixalite.com
<http://www.nixalite.com>
- Complete line of bird and wildlife control products**
- Chairman:* Marie Gellerstedt
President: Cory Gellerstedt
Production Manager: Jon Gellerstedt
Printing Information: 8 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 54 years with 16 employees
Sales Information: \$1MM to \$3MM
- 77 Northway's Machinery**
Northway's Machinery Inc
500 E Livingston
Des Moines, IA 50315
515-243-1824
866-638-2597
FAX: 515-243-1941
e-mail: sales@northwaysmachinery.com
<http://http://www.northwaysmachinery.com>
- Sheet metal equipment, new and used**
- President:* Ivan Northway
Credit Cards: AMEX MasterCard Visa
In Business: 23 years with 6 employees
- 78 Purple Martin**
Ken's Fish Farm
24533 Highway 129 N
PO Box 449
Alapaha, GA 31622-0449
292-532-5395
877-536-3474
FAX: 292-532-7220
e-mail: kensfish@usa.com
<http://www.kens-fishfarm.com>
- Fish traps, wildlife feeders, worms, bait, books and video's**
- President:* Jason Holyoak
Credit Cards: MasterCard Visa Discover
Catalog Circulation: Mailed 1 time(s) per year to 10000
Printing Information: 65 pages in 4 colors on Glossy Stock
Employee Size: 10-20
Sales Information: \$1MM to \$3MM
- 79 Revival Animal Health**
Revival Animal Health
1700 Albany Place SE
PO Box 200
Orange City, IA 51041-0200
800-786-4751
FAX: 800-734-4750
e-mail: info@revivalanimal.com
<http://www.revivalanimal.com>
- Assortment of pet supplies for dogs, cats, birds, fish, small animals and horses**
- President:* Roy Nielsen
In Business: 20 years with 65 employees
Sales Information: \$10MM to \$20MM
- 80 Wild Bird Supplies**
Wild Bird
4815 N Oak St
Crystal Lake, IL 60012-3300
815-455-4020
- Wild bird feeders, supplies and accessories**
- President:* Gerald W Thon
Credit Cards: AMEX MasterCard Visa
Catalog Circulation: Mailed 2 time(s) per year
- Printing Information:* 32 pages in 2 colors on Matte Stock
Press: Web Press
Binding: Saddle Stitched
In Business: 27 years with 2 employees
Sales Information: \$500M to \$1MM

Cats

- 81 Angelical Cat Furniture**
Angelical Cat Furniture Company
9311 NW 26 Place
Sunrise, FL 33322
954-747-3629
FAX: 954-742-0114
e-mail: generalinfo@angelicalcat.com
<http://www.angelicalcat.com>
- Wide selection of top quality cat furniture**
- President:* Patricia Soskel
Credit Cards: MasterCard
- 82 Cat Claws**
Cat Claws
PO Box 1001
Morrilton, AR 72110-3243
501-354-5015
800-783-0977
FAX: 501-354-4843
e-mail: meow@catclaws.com
<http://www.catclaws.com>
- Unique cat products including scratching pads, toys, treats and accessories**
- Credit Cards:* AMEX MasterCard
Average Order Size: \$38
In Business: 23 years with 20-50 employees
- 83 Cat Fence-In**
PO Box 795, Department E
Sparks, NV 89432
888-738-9099
<http://www.catfencein.com>
- Patented cat containment systems.**