

DIRECTORY OF HOSPITAL PERSONNEL

Select from over 128,000 contacts at more than 6,000 hospitals nationwide.
Please contact us at any time with any inquiry you may have about our database and for current counts.

Mailing List & Database Information

Total Hospitals	6,087	Pricing	
Total Contacts	128,472	Base Price:	\$150/M
		Minimum	\$450.00 plus delivery
Specialty Selections:		Source:	Directory Files
<u>Hospital type</u>		Updates:	Continuous
For Profit	909	<u>Delivery Options</u>	
Non Profit	3,742	PS Labels	\$10/M
Physician Owned	45	Diskette, Email, or FTP	\$50/F
Government	1,151		
Teaching Hospitals	1,375	<u>Additional Data Fields*</u>	
Nursing Schools	526	Additional Contacts	\$150/M
		Phone Numbers	\$ 30/M
<u># of Beds</u>		# of Beds	\$15/M
1-49	1,338	Key Coding	\$5/M
50-99	1,099		
100-249	1,652	*Standard File Layout includes: company name, complete mailing address, and (1) contact with title	
250+	1,149		
		<u>Additional Mailings</u>	
		Each Additional	30% of original order
		Unlimited mailings	\$300/M

Terms & Conditions

All names ordered are for one-time mailing usage only unless ordering additional mailings. Lists can be used for one year from invoice date. Sample Mailing Piece and List Rental Agreement required for all orders. Prepayment is required. Please allow 3–5 working days for list fulfillment. Cancellations after mail date are fully due. Broker discounts available on base rate and selections with the exception of pressure sensitive labels.

To place an order or inquire about counts, please contact the List Manager at 800-562-2139 x118

Grey House Publishing ♦ 4919 Route 22 ♦ PO Box 56 ♦ Amenia, NY 12501
(518) 789-8700 ♦ (800) 562-2139 ♦ FAX (518) 789-0556 ♦ gkvam@greyhouse.com ♦ www.greyhouse.com

DIRECTORY OF HOSPITAL PERSONNEL

Contacts

Chairman of the Board	2,373
President	5,729
Chief Financial Officer	4,794
Chief Operations Officer	2,588
Chief of Medical Staff	4,490
Ambulatory Care	668
Anesthesiology	1,636
Biomedical Engineering	1,089
Blood Bank	1,158
Building Services	597
Business Development	897
Business Office	2,458
Cardiac Lab	871
Case Management	987
Catheterization Lab	602
Central Supply	1,727
Dentistry	286
Dialysis/Hemodialysis	247
Dietary	1,723
Emergency	3,240
Emergency: Other	1,982
Endoscopy Lab	376
Facility Services	1,868
Formulary	632
Hemodialysis/Oncology Center	544
Home Health Care	1,428
Hospice Services	344
Housekeeping	1,585
Human Resources Personnel	4,615
Infection Control	2,720
ICU	1,293
Information Technology	2,240
In-Service Education	1,679
Intensive/Coronary Care	754

Contacts

Market Research	807
Materials Management	1,489
Medical Surgical Nursing	1,715
Medical Affairs/Physician Relations	1,956
Medical Education	447
Medical Library	1,523
Medical Records	3,675
Nursing Services	4,442
Nutrition Services	2,827
OB/GYN/Women's Health	3,084
Occupational Therapy	1,453
Operating Room	3,820
Outpatient Services	549
Pathology/Clinical	1,918
Pathology/Anatomic	300
Patient Relations	916
Payor Contracting	1,250
Pediatric/Ambulatory	874
Pediatric/Inpatient	1,118
Pharmacy	3,503
Physical Plant	1,025
Physical Therapy	2,771
Physical Recruitment	709
Plant Engineering	2,349
Public Relations	2,884
Purchasing	3,612
Radiation Therapy	586
Radiology	3,356
Reimbursement	447
Respiratory/Cardiopulmonary	2,930
Risk Management/QA/UR	3,780
Security	2,515
Social Services/Discharge Planning	2,123
Speech	964
Web Master	535

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