

Food and Beverage Market Place Mailing List & Database

With over 48,000 companies listed and more than 83,000 key contacts, this database is a necessary marketing tool for any company that has a product or service to market to the Food and Beverage Industry.

Industry Selections

Manufacturers	14,831
Executives	35,380
Suppliers	13,566
Executives	31,362
Wholesalers/Distributors	6,263
Executives	12,601
Brokers	1,428
Executives	3,380
Importers	2,978
Executives	7,768
Exporters	8,417
Executives	23,434
Warehouses	1,394
Executives	3,792
Transportation Firms	685
Executives	1,108

Executives

President	30,780
Vice President	9,405
Marketing	5,821
CEO	6,042
CFO	6,359
Operations	5,363
Production Manager	1,657
Plant Manager	3,133
Public Relations	1,764
Purchasing Director	2,256
Research & Development	2,069
Sales Manager	7,441
Quality Control & Assurance	1,607

Pricing

Base Price	\$150/M
Minimum	\$450 plus delivery
Source	Directory Files
Updates	Continuous

Delivery Options

PS Labels	\$10/M
Diskette, Email, or FTP	\$50/F

Selection Charges

Employee Size	\$8/M
Sales Volume	\$8/M

Additional Data Fields*

Additional Contacts	\$150/M each
All Available Contacts	\$75/M
Phone Numbers	\$30/M
Key Coding	\$5/M

*Standard File Layout includes: company name, complete mailing address, and (1) contact with title. We do not rent email addresses.

Additional Mailings

Each Additional	30% of original order
Unlimited mailings	\$300/M

Multiple User Licensing and Pricing available upon request.

Terms & Conditions

All names ordered are for one-time mailing usage only, unless ordering additional mailings. Lists can be used for one year from invoice date. Sample Mailing Piece and List Rental Agreement required for all orders. Prepayment is required. Please allow 3-5 working days for list fulfillment. Cancellations after mail date are fully due. Broker discounts available on base rate and selections with the exception of pressure sensitive labels.

To place an order or inquire about counts, please contact the List Manager at Grey House Publishing (800) 562-2139 x118

Grey House Publishing ♦ 4919 Route 22 ♦ PO Box 56 ♦ Amenia, NY 12501
(518) 789-8700 ♦ (800) 562-2139 x118 ♦ FAX (518) 789-0556 ♦ gkvam@greyhouse.com www.greyhouse.com

Manufacturing Product Selections

Baby Foods	4	Jams, Jellies & Spreads	381
Baked Goods	1,877	Meats & Meat Products	1,654
Beverages	2,881	Nuts & Nut Butter	430
Candy & Confections	1,165	Oils & Shortenings	405
Cereal & Grains, Rice & Flour	641	Pasta & Noodles	308
Cheese & Cheese Products	621	Prepared Foods	1,163
Dairy Products	1,131	Relishes & Pickled Products	338
Doughs, Mixes & Fillings	609	Sauces, Dips & Dressings	1,302
Eggs & Egg Products	76	Snack Foods	613
Ethnic Foods	496	Specialty & Organic Foods	1,283
Fish & Seafood	1,249	Specialty & Processed Foods	1,516
Fruit & Vegetables	1,755	Spices, Seasoning & Seeds	784
General Grocery	210	Sugar, Syrups, & Sweeteners	472
Ingredients, Flavors & Additives	1,581		

Supplier Selections

Building Equipment and Supplies	697	Instrumentation and Lab. Equipment	738
Clothing and Protective Equipment	269	Packaging Materials	2,477
Consultants & Services	3,174	Refrigeration and Cooling	408
Equipment and Machinery	4,328	Safety and Security	203
Food Prep Equipment & Supplies	777	Sanitation Equipment	1,081
Food Service Equipment & Supplies	1,971	Transportation & Storage	1,552

Employee Size Selections

1-4	5,127
5-9	5,227
10-19	5,106
20-49	6,580
50-99	4,154
100-249	3,853
250-499	1,391
500-999	635
1000-4999	643
5000-9999	119
10,000+	214

Sales Volume Selections

Under \$500,000	2,198
\$500,000 - \$1 million	2,006
\$1 million - \$2,5 million	4,676
\$2,5 million - \$5 million	4,632
\$5 million- \$10 million	4,359
\$10 million - \$20 million	3,877
\$20 million - \$50 million	3,732
\$50 million - \$100 million	1,672
\$100 million - \$500 million	1,420
\$500 million - \$1 billion	170
\$1 billion plus	388

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