

REACH KEY DECISION-MAKERS AT RESEARCH CENTERS CONDUCTING HANDS-ON, BASIC OR APPLIED RESEARCH

Research Services Directory – Mailing List & Database Commercial & Corporate Research Centers

Grey House Publishing's updated database of key personnel at commercial and corporate research centers contains over 16,000 executives at over 7,800 locations, detailing everything from Hi-Tech Corporations to Independent Research Laboratories. In addition to key contact names, this comprehensive, up-to-date database contains Phone, Fax and 800 numbers, Research and Technical Fields served, the number of Research and Technical Staff, Annual Research and more.

Mailing List Information

Base Price **\$150/M**
Size of List **7,850**

Research Type Selections

Commercial Research Centers	3,666
Corporate Research Centers	1,493

Executives

President	3,396
CEO	712
Vice President	670
Director/Manager	541
COO	128
R&D Director	461
Marketing Manager	397
Public Relations	104

Sales Volume Selections

Under \$500,000	199
\$500,000 to \$999,999	139
\$1,000,000 to \$4,999,999	493
\$5,000,000 to \$9,999,999	238
\$10,000,000 to \$24,999,999	335
\$25,000,000 to \$49,999,999	233
\$50,000,000 to \$99,999,999	192
over \$100,000,000	326

Employee Size

1-4	56	100-249	846
5-9	187	250-499	260
10-19	260	500-999	343
20-49	501	over 1,000	401
50-99	384		

Pricing

Base Price:	\$150/M
Minimum:	\$450.00 plus delivery
Source:	Directory Files
Updates:	Continuous

Delivery Options

PS Labels	\$10/M
Diskette, E-Mail, or FTP	\$50/F

Selection Charges

Employee Size	\$8/M
Sales Volume	\$8/M

Additional Data Fields*

Additional Contacts	\$150/M each
Phone Numbers	\$ 30/M
Key Coding	\$5/M

*Standard File Layout includes: company name, mailing address, city, state, zip, product code, and (1) contact

Additional Mailings

Each Additional	30% of original order
Unlimited mailings	\$300/M

Multiple User Licensing and Pricing available upon request.

Terms & Conditions

All names ordered are for one-time mailing usage only, unless ordering additional mailings. Lists can be used for one year from invoice date. Sample Mailing Piece and List Rental Agreement required for all orders. Prepayment is required. Please allow 3-5 working days for list fulfillment. Cancellations after mail date are fully due. Broker discounts available on base rate and selections with the exception of pressure sensitive labels.

To place an order or inquire about counts, please contact the List Manager at Grey House Publishing (800) 562-2139 x118

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 (518) 789-8700 ♦ (800) 562-2139 ♦ FAX (518) 789-0556 ♦ e-mail: Rnelson@greyhouse.com ♦ www.greyhouse.com

Industry Selections

Advertising	30	Fuels	91
Aerospace/Aviation	156	Industrial Products	325
Agriculture	114	Management/Consulting	528
Animals	33	Mathematics	10
Automotive	104	Measurements/Testing	142
Biological/Bioengineering	234	Medical Science	258
Ceramics	49	Metals	151
Chemicals/Chemical Analysis	271	Nuclear	87
Communications	244	Paper	38
Computers/Software Development	481	Pharmaceuticals	102
Construction/Building Materials	202	Physics	19
Consumer products	37	Plastics	95
Earth Sciences	148	Political Research	35
Education	38	Recreation	11
Electric/Power	243	Security	129
Electronics	167	Social & Behavioral Science	189
Engineering/Architecture	617	Taxonomic Study	2
Environmental Science	488	Textiles/Clothing	39
Food	129	Transportation	36

Counts by State

Alabama	71	Kentucky	57	North Dakota	6
Alaska	9	Louisiana	45	Ohio	352
Arizona	86	Maine	37	Oklahoma	42
Arkansas	19	Maryland	360	Oregon	53
California	1,118	Massachusetts	599	Pennsylvania	468
Colorado	181	Michigan	191	Rhode Island	32
Connecticut	249	Minnesota	142	South Carolina	38
Delaware	33	Mississippi	19	South Dakota	12
District of Columbia	41	Missouri	108	Tennessee	73
Florida	212	Montana	22	Texas	372
Georgia	118	Nebraska	25	Utah	69
Hawaii	11	Nevada	18	Vermont	17
Idaho	22	New Hampshire	55	Virginia	301
Illinois	327	New Jersey	436	Washington	128
Indiana	124	New Mexico	54	West Virginia	44
Iowa	34	New York	575	Wisconsin	149
Kansas	72	North Carolina	165	Wyoming	13

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