

1 @VENTURES

187 Ballardvale Street
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Wilmington, MA 1887

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web: www.ventures.com

Mission Statement: @Ventures, CMGI's affiliated venture capital group, invests in early-stage and mid-stage technology companies. Formed in 1995, @Ventures has invested in more than 70 Internet, Software, and IT Companies. @Ventures mission is to identify, invest in, and help to build best-of-breed ventures across the information technology value chain.

Geographic Preference: East Coast, West Coast

Fund Size: \$280 million

Founded: 1995

Average Investment: \$5 million

Investment Criteria: Early-Stage, Mid-Stage Technology

Industry Group Preference: Internet Technology, Enterprise Services, Software, Clean Energy, Information Technology, Technology, Safety & Security, Enabling Technology, Alternative Energy

Portfolio Companies: 212 Resources, Advent Solar Inc., Carbon Flow Inc., Cobalt Biofuels, H2Gen Innovations, M2E Power, Powerit Holdings, Propel Biofuels, Object Video, Foodbuy

Other Locations:

800 Menlo Avenue
Suite 120
Menlo Park, CA 94025

Key Executives:

Peter H Mills, Managing Director

Education: BS Communications, Ithaca College; MBA Marketing, Graduate School of Business at Columbia University

Background: CEO, United States Display Consortium; Chief Administrative Officer, SEMATECH; Co-Founder, Softrend Inc.; Senior Vice President, BPI

Directorships: Advent Solar; Alibris; Avamar Technologies; MyFamily.com

David J Nerrow, General Partner

Education: BA Government & English, Dartmouth College; MBA Distinction, Harvard Business School
Background: Vice President, Summit Partners; Associate, Morgan, Stanley & Company; Lieutenant, United States Army

Directorships: MyFamily.com Inc; Virtual Ink Corp

Marc D. Poirier, Managing Director

Education: BS Business Administration, Providence College; MBA, Harvard Business School

Background: Vice President, CMGI's Planet Direct; Senior Manager, Ernst & Young

Directorships: Foodbuy; H2gen Innovations; Open Channel Solutions; Realm Business; ObjectVideo

David S Wetherell, Consultant

Education: BA Mathematics and Education, Ohio Wesleyan University

Background: Founder, BookLink Technologies, Inc.

Directorships: Chairman, CMGI, Inc.

Matt Horton, Principal

Education: Marriott School of Management, Brigham Young University

Background: Garage Technology Ventures; Senior Analyst, Andersen's

Rob Day, Principal

Education: MBA, Northwestern University; BA, Swarthmore College

Background: Investor, Expansion Capital Partners; Consultant, Bain & Company

Directorships: Powerit Holdings, Inc.

2 1TO1 VENTURE PARTNERS LLC

One Stamford Landing
Suite 101
Stamford, CT 6902

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e-mail: plans@1to1ventures.com
web: www.1to1ventures.com

Mission Statement: Investment strategy focuses on early-stage companies in the one-to-one marketing, or Customer Relationship Management area.

Average Investment: \$500,000

Minimum Investment: \$2 million

Investment Criteria: Early-Stage

Portfolio Companies: Intellibridge, Market Tools, Knoa, Silver Carrot, Cybgnostic, Open Service, Saturn Resistance Systems, iGain

Key Executives:

Bruce Blasnik, Partner/CFO

Bob Dorf, General Partner

Background: President, Peppers and Rogers Group;

Co-Author, The One to One Fieldbook

Mark Ellis, Managing Partner

3 4C VENTURES

21 E 94th Street
3rd Floor
New York, NY 10128

Phone: 212-996-3133 **Fax:** 212-996-4644
web: www.4cventures.com

Mission Statement: 4C Ventures believes in taking an active role in its investments, providing support and guidance to management in areas such as strategy, recruiting, financing, operations, and perhaps most importantly, in international development.

Geographic Preference: United States, Europe, Asia

Fund Size: \$150 million

Average Investment: \$5 million

Minimum Investment: \$500,000

Investment Criteria: Early-stage technology. No biotech or medical devices or specialty retail/distribution/manufacturing without a strong technology component.

Industry Group Preference: Computer Related, Software, Media, Internet Technology, Consumer Products, Telecommunications, Networking, Access Technologies, Infrastructure

Portfolio Companies: Mobilemetrics, Rightfreight, Net-Tel, Turing Capital, Alacrity System, AMCC, Virata, BroadVision, Action Technologies, Citrix System, Inc., FourII, ZYNX, Gyration, Isocor, Kalpane, Nexgen, Object Design, Olicom, Power Computing, Redgate, Terisa Systems, Vertel, SoloPoint, VLSI Technology, Wireless Access, Worlds

Other Locations:

514 Bryant Street
Suite 105
Palo Alto, CA 94301

Key Executives:

Andy De Mari, Partner

e-mail: ademari@4cventures.com

Education: MSEE/PhD Electrical Engineering, California Institute of Technology; Electrical Engineering, Turin Polytechnic

Background: Founder/CEO, Isocor/Retix; VP, Compucorp

Directorships: Net-Tel, Network 365

Alexandra Giurgiu, Partner

e-mail: agiurgiu@4cventures.com

Education: BS Operations Research/MS Industrial Engineering, Columbia University School of Engineering

Background: Management Team/Olivetti Venture Investment; Director International Operations, Lifeboat Associates; Administration/Finance, Chemtex

Directorships: Wireless Access, Xcelon, Isocor, Alacrity Systems

Steve Kahng, Partner
e-mail: skahng@4cventures.com
Education: MS Computer Engineering, University of Michigan; BS Electrical Engineering, Michigan Technological University
Background: Founder/CEO, Power Computing; President/CEO, Up To Date Technology; Designer Engineer, IBM 3080 Series
Amanda Johnson, Associate
Education: MBA, George Washington University; BA, Indiana University
Background: AT&T; National Geographic

4 5AM VENTURES

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Menlo Park, CA 94025

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e-mail: info@5amventures.com
web: www.5amventures.com

Mission Statement: Focused on creating and building the next generation of biotechnology companies.

Fund Size: \$65 million
Average Investment: \$25 million
Minimum Investment: \$4 million
Investment Criteria: Seed, Early Stage, Startups
Industry Group Preference: Life Sciences, Biotechnology
Portfolio Companies: Achagen, Alexza, Ambrx, Anaphore, Antipodean, Ikaria, KaloBios, Marcadia, Miikana, Panomics, Pearl, Pulmatrix, Synosia, Variation Biotechnologies, WaveRx, Wildcat Discovery Technologies, Ilypsa, Kalypsus, Relypsa, Tiramed

Other Locations:

Waltham Woods Corporate Center
890 Winter Street
Suite 140
Waltham, MA 2451

Key Executives:

John D Diekman PhD, Founder/Managing Partner
e-mail: john@aravis.us
Education: BS Chemistry, Princeton University; PhD Chemistry, Stanford University
Background: Founder/Managing Partner/Vice Chairman, Bay City Capital; Current Vice Chairman/CEO, Affymetrix; President, Monodonal Antibodies; President, Salutar; President/CEO, Zoon Corporation
Directorships: The Scripps Institute; Hil Top Research; InGenuity; Kalpsys; Metabolex; Phenomix; Quidel; Syrrx
Andrew J Schwab, Founder/Managing Partner
e-mail: andy@aravis.us
Education: BS Genetics/Ethics, Davidson College
Background: Principal, Bay City Capital; VP Business Development, Digital Gene Technologies; VP, Montgomery Securities
Directorships: Smart Drug Systems
Scott M Rocklade PhD, Managing Partner
e-mail: scott@5amventures.com
Education: PhD Chemistry, Massachusetts Institute of Technology; University of California
Background: Chairman/CEO, Cubist Pharmaceuticals; President/CEO, Nycomed; Salutar; Catalytica
Directorships: Achaogen, Ilypsa, Miikana Therapeutics

5 747 CAPITAL

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web: www.747capital.com

Mission Statement: An investment advisory firm that serves as a transatlantic gateway to US private equity, capitalizing their investment expertise and professional networks on both sides of

the Atlantic to offer our investor clients tailored solutions to their approach towards the US private equity market. 747 Capital sources, analyzes and selects buyout, mezzanine, and venture capital funds.

Geographic Preference: United States

Founded: 1984

Investment Criteria: Later-Stage

Portfolio Companies: CHB Capital Partners, Chicago Growth Partners, Clearview Capital, DW Healthcare Partners, Encore Consumer Capital, Insight Equity, J.F. Lehman, Marwit Capital, Monory Capital, Summer Street Capital

Other Locations:

Penstraat 35
PO Box 4911
Willemstad, Curacao
Netherlands

Herengracht 365
Amsterdam 1016 BB
Netherlands

Key Executives:

Gijs FJ Van Thiel, Managing Partner
Education: Bachelor Management & Human Resources, Webster University; MBA International Management, American School of International Management
Background: Founder/General Partner, Triad Media Ventures; Director Financial Services, Icon International; Assistant Area Director, Netherlands Foreign Investment Agency
Marc J M Der Kinderen, Managing Partner
Education: BBA, European University, Belgium; MBA, Nijenrode School of Business; Georgia State University
Background: Executive VP, Greenfield Capital Partners; Partner, Triad Media Ventures; Analyst, Noro Group of Companies; Assistant Marketing Director, HomeBanc
Directorships: CapCorp Investments
Joshua C Sobeck, Partner
Education: BA Molecular Biology & Biochemistry, Middlebury College; MBA Finance, Columbia Business School
Background: Product Marketing Manager, Citadon

6 AAM CAPITAL PARTNERS, LP

30 North LaSalle Street
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Chicago, IL 60602

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e-mail: marketing@aamcompany.com
web: www.aamcompany.com

Mission Statement: A registered independent investment advisor, specializing in the management of insurance company assets. The firm was founded in 1982 with the belief that insurance companies require the expertise of an independent investment advisor with the practical knowledge of the regulatory and competitive environment in which insurance companies operate.

Geographic Preference: United States

Fund Size: \$40 million

Founded: 1995

Average Investment: \$7 million

Minimum Investment: \$5 million

Investment Criteria: All Stages

Industry Group Preference: Insurance

Key Executives:

Marco A Bravo, CFA, Principal, Senior Portfolio Manager
Education: BA Commerce, University of Toronto
Background: Investor Services Advisor, Templeton Management; Member, Association of Investment Management and Research; Investment Analyst Society
Kevin K Adams, CFA, Vice President, Senior Portfolio Manager
Education: BS, Corporate Communications, Northern Illinois University

Background: Registered Representative, National Business Association

Michael J Ashley, VP, Corporate Bonds

Education: BA, University of Iowa; MBA, DePaul University

Background: Northern Trust Global Investments

Gregory A Bell, CFA, CPA, Director of Municipal Products

Education: BA, Accounting, Chicago State University; MBA, Finance and Accounting, University of Chicago

Background: Northern Trust Company

Joel B Cramer, CFA, Vice President, Director of Sales and Marketing

Education: BA, Psychology, Columbia University

Background: BCS Insurance Group; First Tennessee Capital Markets

Aaron P Diefenthaler, CFA, VP, Portfolio Manager
Education: BS, Finance, Indiana University; MBA, DePaul University

Background: Northern Trust Company

Scott A Edwards, CFA, CPA, Principal, Director of Structured Products

Education: BS, Accounting, Lehigh University; MBA, Wharton School at the University of Pennsylvania

Background: Senior VP, Zurich Scudder Investments; Portfolio Manager, Business Owned Life Insurance; Salomon Brothers; Smith Barney; UBS Securities

Elizabeth G Henderson, CFA, Principal, Director of Corporate Credit

Education: BS, Finance, Indiana University; MBA,

Finance, Analytical Consulting and Marketing, Northwestern University's Kellogg Scholl of Management

Background: Director, Fitch Ratings; Private Placement Investment Analyst and Credit Analyst, Lincoln Investment Management

Marco A. Bravo, CFA, Principal, Senior Portfolio Manager

Reed J. Nuttall, CFA, CMA, Principal, Chief Investment Officer

John L. Schaefer, CFA, CPA, Principal, President

7 AAVIN VENTURE CAPITAL

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Cedar Rapids, IL 52401

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e-mail: inquiries@aavinvc.com

web: www.aavinvc.com

Mission Statement: Generates outstanding investment results by partnering with strong management groups to build companies into profitable acquisition candidates.

Geographic Preference: Mid-America Region

Fund Size: \$47 million

Founded: 1999

Average Investment: \$10 million

Minimum Investment: \$5 million

Investment Criteria: Late Stage, Expansion Stage, High-Growth Opportunities, MBO, Recapitalization

Industry Group Preference: Medical Devices, Services, Telecommunications, Manufacturing, Distribution, Industrial Products, Computer Related, Software

Portfolio Companies: America's PowerSports, Inc., BrightPlant Corporation, Celleration, Inc., Compendium Corporation, Coolibar, Inc., Dakots Services Corporation, Dialysis Systems Inc., Diversified Graphics, Inc., Dynamic Broadband Corporation, Hackett Precision Company, Inc., Halo Innovations, Inc., Handy Industries, LLC, Hoffco, Inc., Metalforming Controls Corporation, PMT Industries, LLC, RuffaloCODY, LLC, Spinal Designs International, Varidigm Corporation, WindLogics, Inc.

Key Executives:

James D Thorp, Managing Partner

e-mail: jthorp@aavinvc.com

Education: BS Business Administration/Accounting,

Oklahoma State University; MBA Finance, Wharton School, University of Pennsylvania

Background: Principal, Allsop Venture Partners;

Investment Banking, Berthel Fisher & Company;

President/Managing Director, BFC Planning; VP

Investment Banking, BFC Financial Services

Kirk E. Kaalberg, Senior Partner

e-mail: kkaalberg@aavinvc.com

Education: BS Business Administration/Accounting,

Central College; MBA Marketing, Trinity University

Background: Co-Founder/Senior Manager, McLeodUSA;

Senior VP, Network Design and Development; Senior

Manager, MCI; Business Planning, Teleconnect; Telecom USA

Paul D Rhines, Senior Partner

e-mail: prhines@aavinvc.com

Education: BA Accounting, University of Northern Iowa

Background: Founding General Partner, Allsop Venture

Partners; Co-Founder/Managing Member/Executive VP,

Marshall Venture Capital, LC; General Partner, RW

Allsop & Associates, LP; Regional VP, MorAmerica

Capital Corporation

Eric M Hender, Senior Partner

e-mail: ehender@aavinvc.com

Education: Business/Banking, Colorado College; Banking

Institute, University of Wisconsin; Securities Institute,

Wharton School

Background: Co-Founder, Marshall Venture Capital, LC;

SCI Financial Group; President, SCI Capital Company;

President, Securities Corporation of Iowa; Managing

Officer/Director, Source Data Systems

Directorships: Destinations Unlimited; Applied

Technology Consultants; Handy Industries LLC; Miles

Media Holding; RuffaloCODY; Inter-Med

Thies O Kolln, Partner

e-mail: tkolin@aavin.com

Education: JD, University of Chicago; summa cum laude,

Dartmouth College

Background: Boston Consulting Group; Orbitz; Kirkland

& Ellis; Law Clerk, Judge James B Loken, US Court of

Appeals

8 ABBOTT CAPITAL MANAGEMENT LLC

1211 Avenue of the Americas
Suite 4300
New York, NY 10036-8701

Phone: 212-757-2700 **Fax:** 212-757-0835

web: www.abbottcapital.com

Mission Statement: Focused exclusively on private equity, venture capital, buyouts and special situations by making investments in professionally managed partnerships.

Founded: 1986

Key Executives:

Raymond L Held, Managing Director/Chairman

Education: BA, Economics, Queens College; MA, Public

Law & Government, Columbia University; MBA,

Finance, New York University

Background: Senior VP/Director, Manufacturer Hanover

Investment Corporation; Standard & Poor's Corporation

Jonathan D Roth, Managing Director/President

Education: AB, Economics, Cornell University; MBA,

The Fuqua School of Business, Duke University

Background: Associate, Elmrock Partners; Financial

Analyst, Amoco Corporation; Corporate Lending Officer,

Chemical Bank

Thaddeus I Gray CFA, Managing Director/Chief

Investment Officer

Education: BA, History, University of Pennsylvania;

MBA, Finance, New York University

Background: Assistant VP, Commerzbank Capital

Markets Corporation; Credit Commercial de France, Paris

Meredith L Rerisi, Managing Director

Education: BS, Applied Economics and Business

Management, Cornell University; MBA, Duke University
Background: Equity Analyst, American High Growth Equities Corporation

Matthew M Smith, Managing Director
Education: Financial Examiner, Federal Reserve Bank of New York; First Trust Washington; BankAmerica
Background: AB, History and MBA, Finance, Georgetown University

Lauren M. Massey, CPA, Managing Director, Finance & Administration

Kathryn J. Stokel, CFA, Managing Director, Chief Operating Officer

Charles H. van Horne, Managing Director, Marketing and Client Services

9 ABELL VENTURE FUND

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Baltimore, MD 21202-6174

Phone: 410-547-1300 Fax: 410-539-6579

e-mail: abell@abell.org

web: www.abell.org

Mission Statement: Dedicated to the enhancement of the quality of life in Baltimore and Maryland.

Geographic Preference: Baltimore, Nearby

Fund Size: \$25 million

Founded: 1953

Average Investment: \$1 million

Investment Criteria: Companies that create jobs in Baltimore; promotes various social objectives, such as increasing energy efficiency and producing alternative energy

Industry Group Preference: Telecommunications, Internet Technology, Software

Portfolio Companies: CeraTech, OTEC International, PAICE Corporation, Lawrenceville Plasma Physics Inc., ThermoChem Recovery

Key Executives:

Robert C Embry Jr, President

Education: University of Maryland

Background: Assistant Secretary, Housing and Urban Development

10 ABERDARE VENTURES

One Embarcadero Center
Suite 4000
San Francisco, CA 94111

Phone: 415-392-7442 Fax: 415-392-4264

web: www.aberdare.com

Mission Statement: Experienced venture investors and operators of healthcare technology companies.

Geographic Preference: San Francisco area

Founded: 1981

Average Investment: \$15 million

Minimum Investment: \$1 million

Investment Criteria: Early Stage

Industry Group Preference: Healthcare,

Biopharmaceuticals, Medical Devices, Therapeutics

Portfolio Companies: Anacor, Avera, Conatus, Idun, Kai, Kemia, Mpex, Pharmion, Ruxton, Salmedix, Sequoia, Visionary Therapeutics, Ablation Frontiers, Ample Medical, EnteroMedics, Nevro Corporation, Paracor Medical, Vertiflex, Posit Science, Ironwood, Trinity Therapeutics, CAVU Medical, NxThera Inc., Portaero

Key Executives:

Paul Klingenstein, Managing Partner

Education: AB, Harvard; MBA, Stanford

Background: Warburg, Pincus; Accel Partners; Rockefeller Foundation

Directorships: Alibris, Anacor Pharmaceuticals, Aviron, CapitalThinking, Circline, Glycomed, Idun Pharmaceuticals, Isis Pharmaceuticals, Pharmion, US Behavioral Health

Dan Kisner MD, Partner

Education: BA, Rutgers University; MD, Georgetown University

Background: President/CEO, Caliper Technologies; President/COO, Isis Pharmaceuticals Inc; Division VP of Pharmaceutical Development, Abbott Laboratories; VP Clinical R&D, SmithKline Beckman Pharmaceuticals; Division of Oncology, University of Texas; American Board of Internal Medicine & Medical Oncology
Directorships: Avera Pharmaceuticals

Sami Hamadé, Partner

Education: Bachelors, Engineering, American University of Beirut; Masters, Engineering, University of Michigan; MBA, Stanford Graduate School of Business

Background: VP, Guidant Corporation; Compass Group

Vince Kim, Partner

Education: AB, Princeton University

Background: Associate, Acacia Venture Partner; APM

Directorships: Ample Medical; EnteroMedics; Posit Science

Naheed Ismaili Misfeldt, Partner

Education: BA, UC Berkeley; MPH, Columbia University

Background: Bay City Capital; Associate Healthcare Group, Chase H&Q

Directorships: Anacor, Microbia, Salmedix, Pharmion, Kauffman Fellows Program

Jake Odden, Partner & CFO

11 ABN AMRO PRIVATE EQUITY

208 S LaSalle Street
10th Floor
Chicago, IL 60604

Phone: 312-855-7292 Fax: 312-553-6648

web: www.capital.abnamro.com

Mission Statement: Focused on making investments in four broad industries including business services, communications, information technology and healthcare services.

Geographic Preference: North America

Fund Size: \$300 million

Founded: 1996

Average Investment: \$10 million

Minimum Investment: \$500,000

Investment Criteria: Mid-Stage Venture

Industry Group Preference: Consumer Services,

Communications, Information Technology, Healthcare

Portfolio Companies: Caspian Networks, CopperCom, Corechange, Daleen Technologies, Dental One, GT Nexus, Nayna Networks, Niksun, Oasis Technology, Openwave Systems, Pluris, ProCaveo, Tavve Software Company, Telenisus Corporation, Upshot.com, Visual Insights, WellMed, Worldweb.net, YellowBrix, fourthchannel.com

Key Executives:

Keith A Walz, Managing Director

312-855-7292

Fax: 312-552-6648

Education: MBA, DePaul University; BS, Engineering, University of Illinois

Background: AAI; Finance Associate, Tyson Foods

Directorships: Visual Insights, Oasis Technology, Upshot, GT Nexus, YellowBrix, ProCaveo, fourthchannel

Daniel J Foreman, Managing Director

Education: MBA, University of Chicago; BS,

Engineering, University of Illinois

Background: Ameritech Development Corporation; Booz, Allen & Hamilton

Directorships: Daleen Technologies, Corechange, Dental One, Tavve

John J Vrionis, Principal

Education: BA, Economics, Harvard University

Background: Deutsche Banc Alex Brown

Directorships: ProCaveo

12 **ABRY PARTNERS**

111 Huntington Avenue
Boston, MA 2199

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web: www.abry.com

Mission Statement: ABRY Partners is one of the most experienced and successful media-focused private equity investment firms in North America. Since 1989, ABRY has completed over \$18.0 billion of leveraged transactions and other private equity and mezzanine investments, representing investments in more than 450 media properties.

Fund Size: \$1.7 billion

Founded: 1989

Average Investment: \$20 million - \$125 million

Minimum Investment: \$10 million

Investment Criteria: Leveraged, Buyouts, Expansion Capital, Backing Platform Acquisitions, Mezzanine, Roll-ups/Consolidations, Recapitalization for partial liquidity.

Industry Group Preference: Media, Communications

Portfolio Companies: Atlantic Broadband, Brash Entertainment, Caprock, Cast & Crew Entertainment Services, Inc., Charleston Newspapers, Companion Technologies, Consolidated Theatres, Country Road Communications, Cygnus Business Media, CyrusOne, Dolan Media Company, F&W Publications, Inc., Fanfare Media Works, Hanley Wood, Hispanic Yellow Pages Network, Home Town Cable, iTradeNetwork, KidzCo LLC, KnowledgePoint360 Group LLC, Language Line Services, Legendary Pictures, Monitronics, Music Reports Inc., Muzak, Navtech, Nexstar Broadcasting Group, PSI, Proquest Information and Learning, Talent Partners

Key Executives:

Royce Yudkoff, Co-Founder/President
Education: Dartmouth College; Harvard Business School
Background: Partner, Bain & Company; Founder, Information Partners

Andrew Banks, Co-Founder/Chairman
Education: Harvard Law School; Rhodes Scholar; MA, Oxford University; University of Florida
Background: Partner, Bain & Co; TELCO Board, National Association of Broadcasters

Peggy Koenig, Managing Partner
Education: MBA, Wharton Business School; Cornell University
Background: Partner/Board Member, Sillerman Communications Management Corporation

Jay Grossman, Managing Partner
Education: MBA, Harvard Business School; Dickinson College

Background: Managing Director/Co-Head Media Entertainment Group, Prudential Securities; Corporate Finance, Kidder, Peabody & Company

Peni Garber, Partner
Education: Bryant College
Background: PricewaterhouseCoopers

Tim Nickel, VP
Education: Cornell University
Background: Director, Nexstar Broadcasting; Monitronics; Legendary Pictures; Credit Suisse First Boston; Syndicated Finance Group, Chase Securities

John Hunt, Partner
Education: Graduate, University of Massachusetts
Background: General Partner, Boston Ventures Management

Robert MacInnis, Partner
Education: MBA, Summa Cum Laude, Boston University; Summa Cum Laude, Merrimack College
Background: CFO, Weather Services Corporation; Senior Manager, PricewaterhouseCoopers

Blake Battaglia, Principal
Education: Honors Graduate, University of Texas
Background: Investment Banking Department, Morgan Stanley

Directorships: WideOpenWest; Nexstar Broadcasting Group; Atlantic Broadband

Hilary K Grove, Principal
Education: Dartmouth College

Background: Investment Banking Analyst, Lehman Brothers

Directorships: Cygnus Business Media; Muzak; Billing Services Group

Tomer Yosef-Or, VP
Education: University of Rhode Island

Background: Manager, PricewaterhouseCoopers' Merger & Acquisition Group

Erik Brooks, Partner
Education: MBA, Harvard Business School; Bennett Scholar, Magna Cum Laude; Brown University

Background: Vice President, NCH Capital

Roger Marrero, Principal
Education: MBA, Harvard Business School; Graduated with honors, University of Texas

Background: Principal, Apax Partners; Hicks, Muse, Tate & Furst; Goldman Sachs

Brian St.Jean, Principal
Education: Graduate, Princeton University

Background: Media and Entertainment Group at Prudential Securities

Azra Nanji, VP
Education: Duke University

Background: Investment Banking Analyst, Goldman Sachs

C. J Brucato, Partner

John Connor, Partner

Brent Stone, Principal

13 **ABS CAPITAL PARTNERS**

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web: www.abscapital.com

Mission Statement: To create significant, market-leading companies. Investment strategy focuses on companies in the health care, enterprise software, business services and media and communications sectors.

Geographic Preference: United States

Fund Size: \$1.5 billion

Founded: 1990

Average Investment: \$10-40 million

Investment Criteria: Mid-Later Stage Growth, Expansion, Buyout, Recapitalizations

Industry Group Preference: Communications, Technology, Business to Business, Healthcare, Media

Portfolio Companies: American Public Education Inc., Restaurant Technologies Inc., Payformance Corporation, eFashionSolutions LLC, Modular Space Corporation, Sentient Flight Group, AviarADX Inc., Familymeds Group, Radiant Research Inc., Source Medical Solutions Inc., Superior Vision Services Inc., Course Advisor Inc., Virbrant Media Inc., WhenU.com Inc., Advanced Interactive Sciences LLC, Innovation Interactive Inc., Control Point Solutions Inc., MobileAware Ltd., Cyveillance Int., Double-Take Software Inc., Emptoris Inc., Renew Data Corporation, Rosetta Stone, Inc., The Cobait Group, Inc., Workscape Inc., Metastorm

Other Locations:

1700 Montgomery Street
Suite 440
San Francisco, CA 94111-1021

1050 Winter Street
Suite 1000
Waltham, MA 2451

Key Executives: